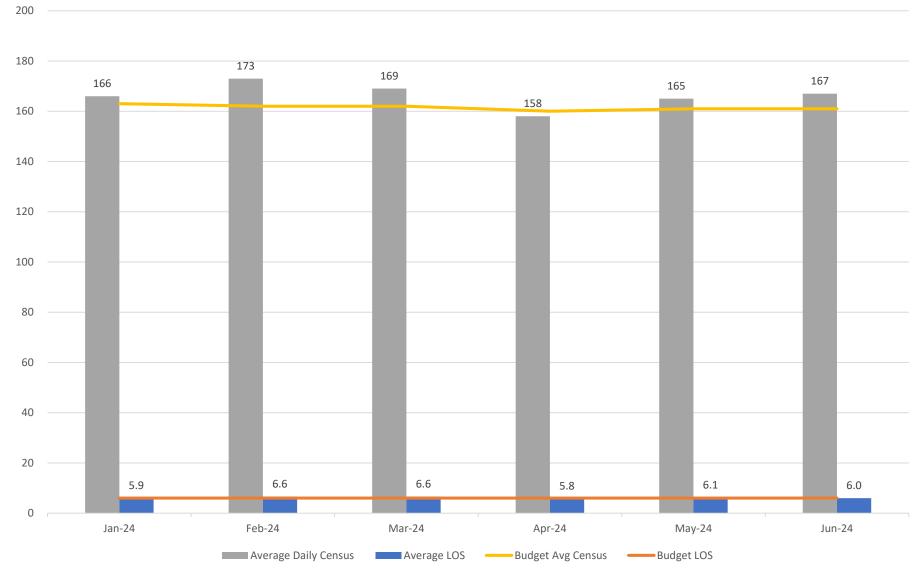
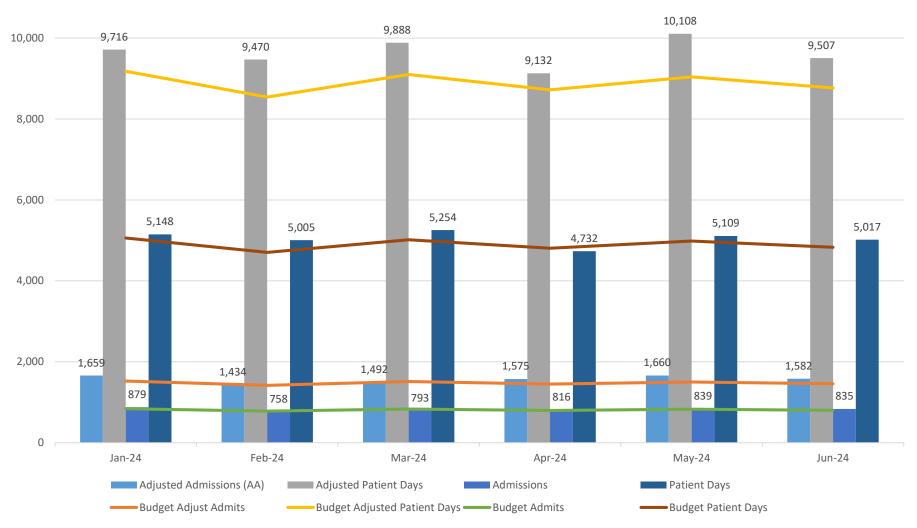


BOARD OF GOVERNORS' REPORT KERN MEDICAL – JUNE 2024

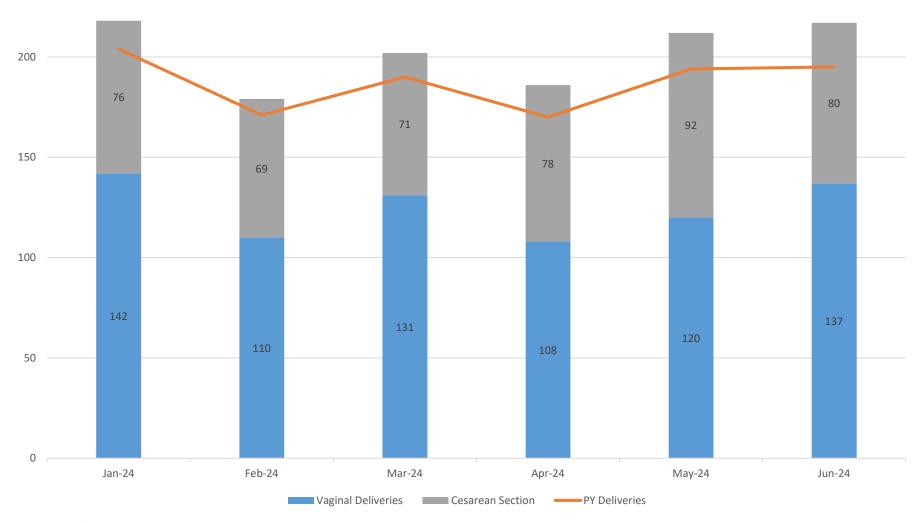
Census & ALOS













Slide 4

PAYER MIX



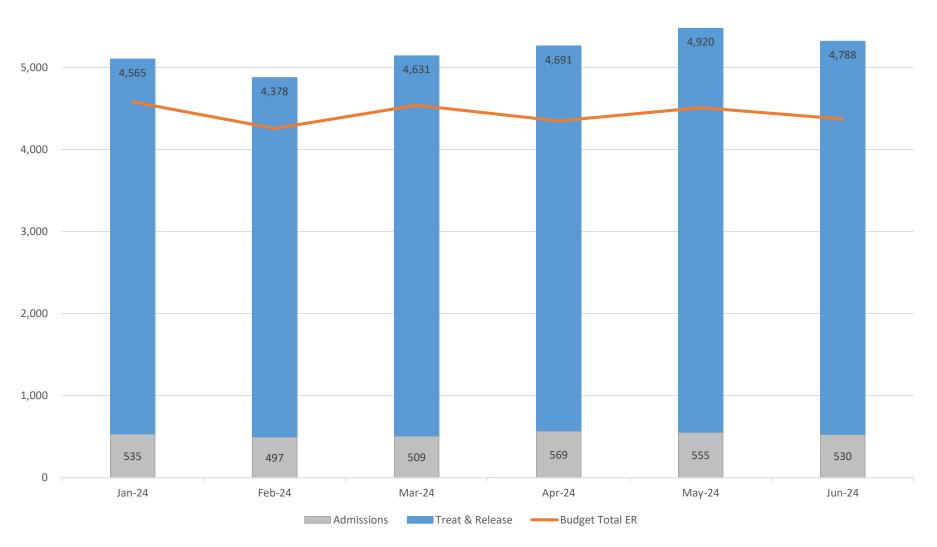


Health for Life.

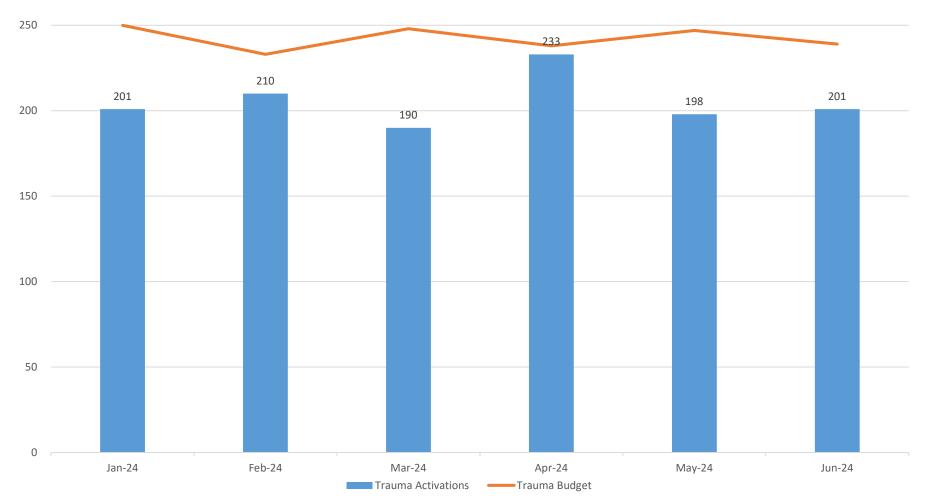
*Indicates commercial managed Medi-Cal plans transitioning to Other commercial managed Medi-Cal plans starting Jan 1, 2024

Slide 5



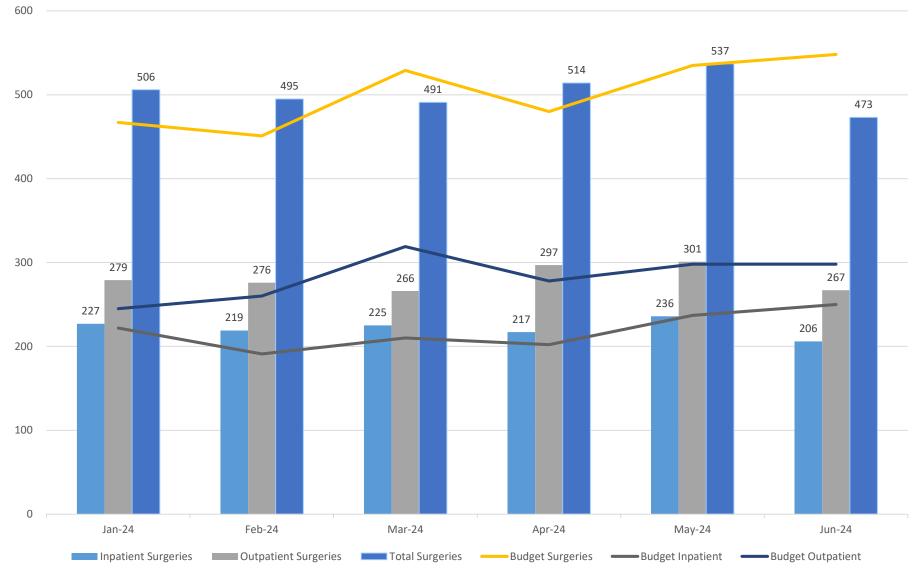






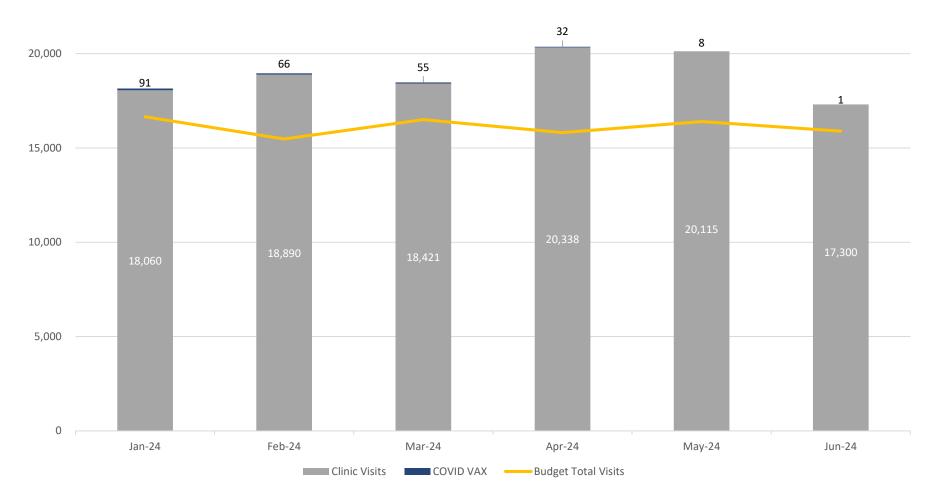


Surgical Volume



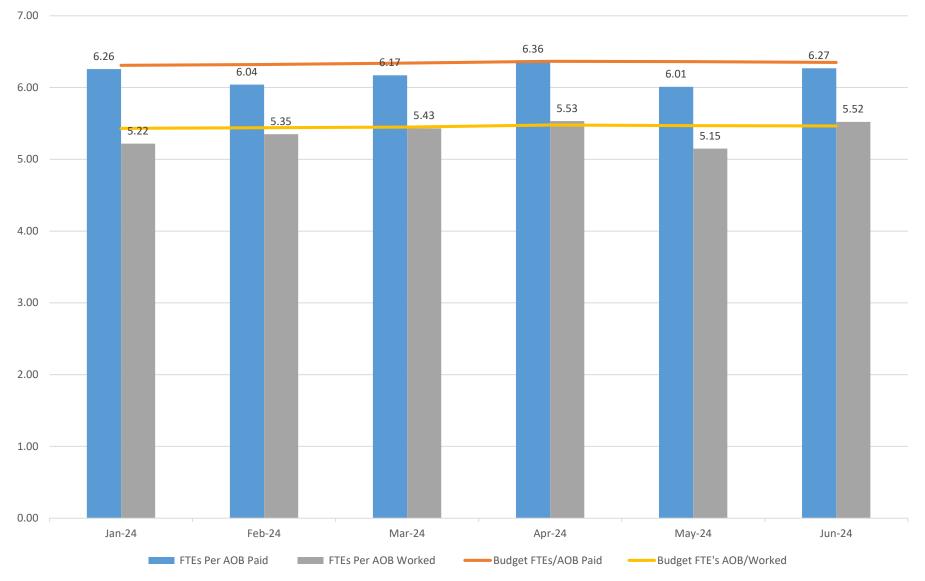


25,000

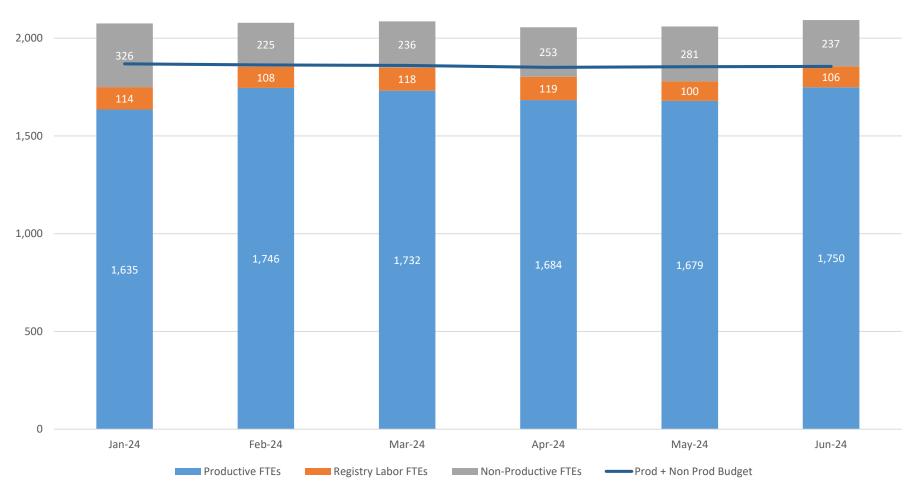




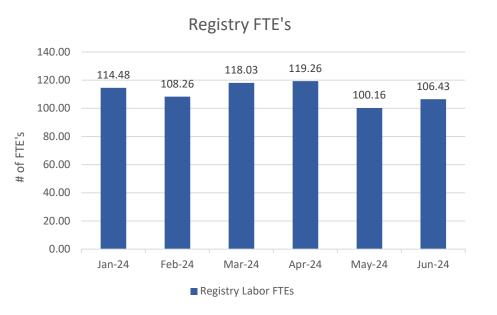
Labor Metrics







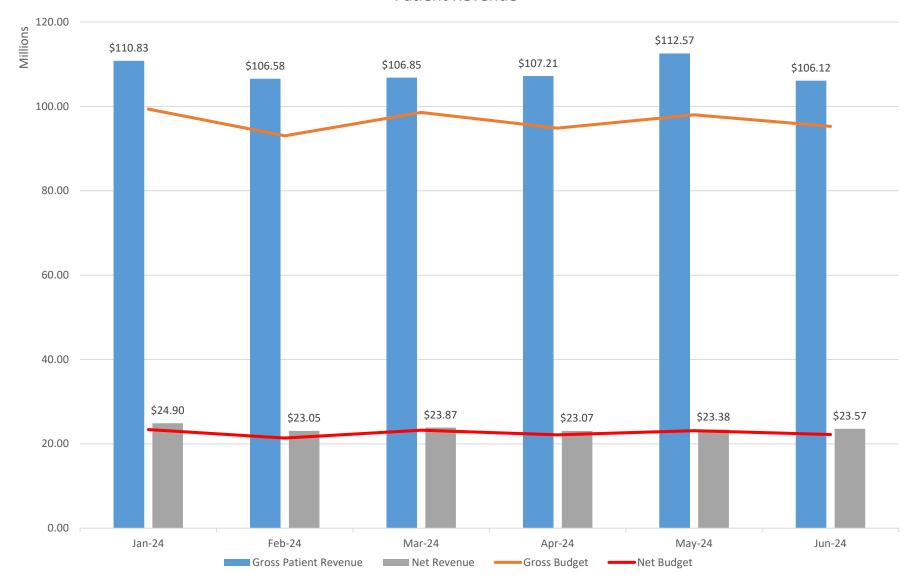






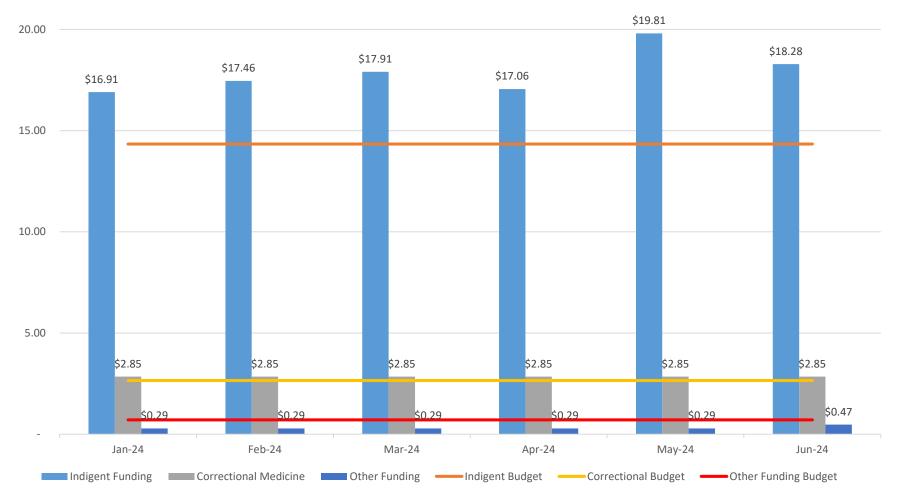


Patient Revenue









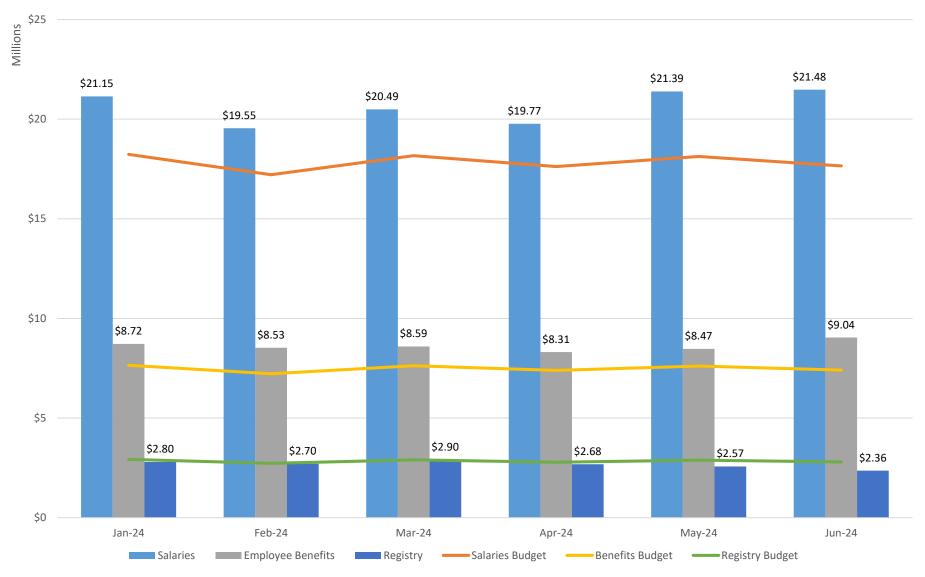






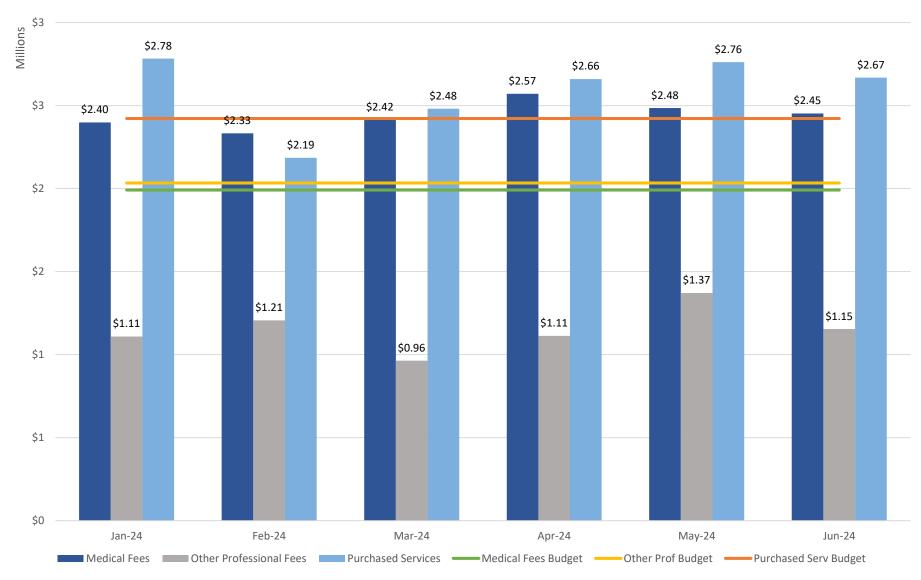


Expenses



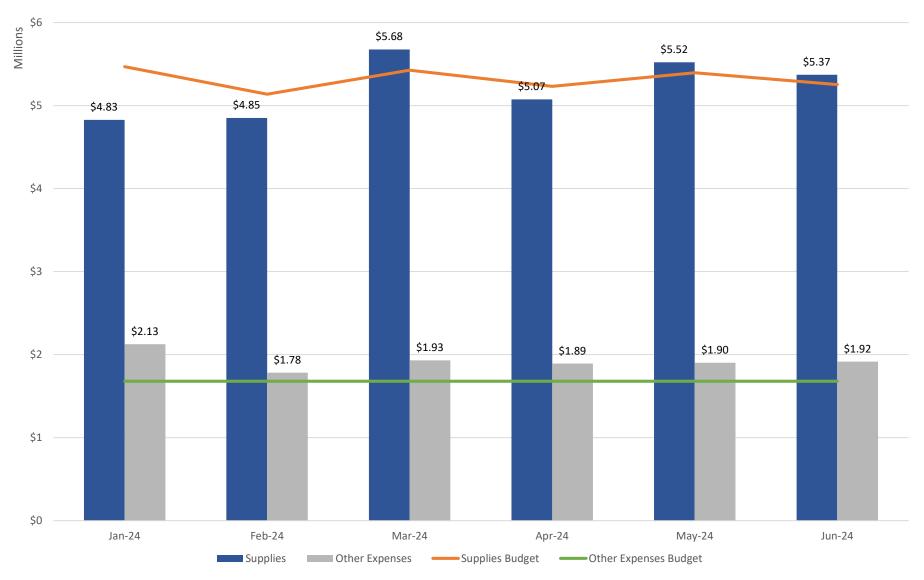


Expenses



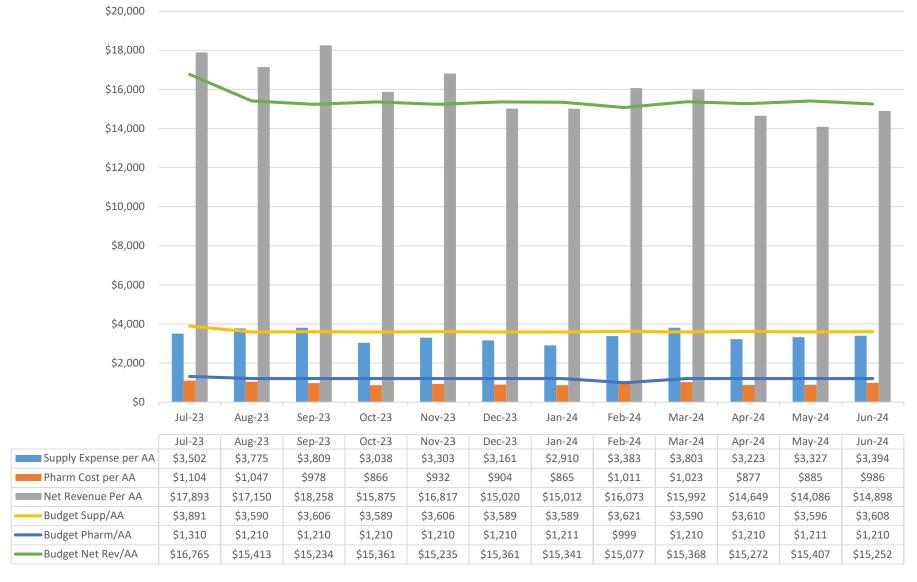


Expenses



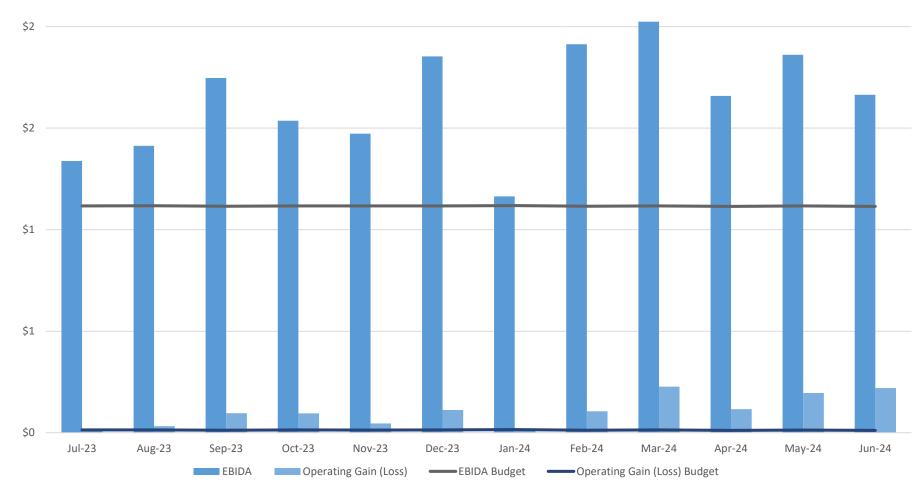


Operating Metrics

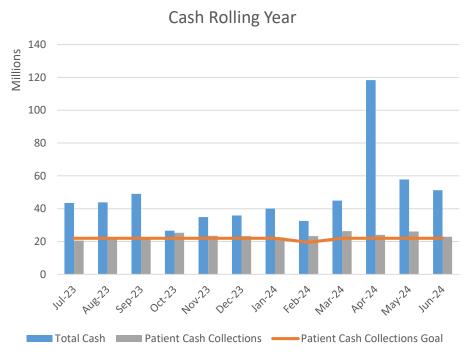


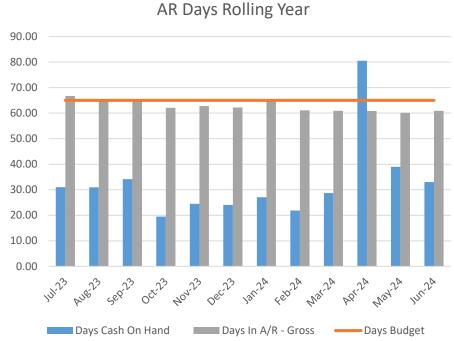














KERN MEDICAL

3-Month Trend Analysis: Revenue & Expenses

June 30, 2024

	APRIL	MAY	JUNE	BUDGET JUNE	VARIANCE POS (NEG)	PY JUNE
Gross Patient Revenue	\$ 107,205,718	\$ 112,567,880	\$ 106,117,460	\$ 95,296,707	11%	\$ 97,404,066
Contractual Deductions	(84,138,267)	(89,185,577)	(82,543,254)	(73,090,318)	13%	(79,948,369)
Net Revenue	23,067,451	23,382,303	23,574,205	22,206,389	6%	17,455,697
Indigent Funding	17,055,758	19,805,758	18,283,151	14,338,567	28%	14,208,613
Correctional Medicine	2,847,714	2,847,714	2,847,714	2,651,620	7%	2,608,481
County Contribution	285,677	285,211	285,211	282,447	1%	285,211
Incentive Funding	0	0	186,406	425,000	(56%)	0
Net Patient Revenue	43,256,599	46,320,986	45,176,687	39,904,023	13%	34,558,001
Other Operating Revenue	2,458,814	2,007,284	2,911,658	2,428,863	20%	6,201,973
Other Non-Operating Revenue	11,076	9,318	14,726	13,060	13%	13,499
Total Revenue	45,726,489	48,337,589	48,103,071	42,345,947	14%	40,773,473
Expenses						
Salaries	19,770,883	21,394,562	21,483,131	17,652,442	22%	18,074,740
Employee Benefits	8,305,515	8,470,106	9,037,265	7,405,150	22%	5,759,672
Registry	2,681,965	2,570,121	2,356,954	2,794,088	(16%)	2,499,272
Medical Fees	2,570,621	2,484,908	2,452,926	1,991,696	23%	2,163,682
Other Professional Fees	1,112,762	1,371,290	1,153,808	2,033,569	(43%)	2,044,784
Supplies	5,074,477	5,522,114	5,371,258	5,253,450	2%	4,481,074
Purchased Services	2,660,121	2,761,923	2,668,373	2,422,027	10%	2,354,587
Other Expenses	1,891,663	1,901,547	1,915,172	1,678,508	14%	1,762,554
Operating Expenses	44,068,006	46,476,570	46,438,885	41,230,930	13%	39,140,365
Earnings Before Interest, Depreciation,						
and Amortization (EBIDA)	\$ 1,658,483	\$ 1,861,018	\$ 1,664,186	\$ 1,115,016	49%	\$ 1,633,108
EBIDA Margin	4%	4%	3%	3%	31%	4%
Interest	200,050	241,366	400,752	117,423	241%	349,601
Depreciation	644,627	667,754	342,049	699,368	(51%)	793,939
Amortization	697,970	756,606	701,227	286,579	145%	1,335,445
Total Expenses	45,610,653	48,142,296	47,882,913	42,334,300	13%	41,619,349
Operating Gain (Loss)	\$ 115,837	\$ 195,293	\$ 220,158	\$ 11,647	1,790%	\$ (845,876)
Operating Margin	0.25%	0.40%	0.46%	0.03%	1,564.1%	(2.1%)



KERN MEDICAL

Year to Date Analysis: Revenue & Expenses

June 30, 2024

		ACTUAL	BUDGET	VARIANCE	PY	PY VARIANCE
		FYTD	FYTD	POS (NEG)	FYTD	POS (NEG)
Gross Patient Revenue	\$ 1	,274,776,045	\$ 1,164,404,035	9%	\$ 1,143,874,305	11%
Contractual Deductions		(986,794,264)	(891,415,314)	11%	(875,954,719)	13%
Net Revenue		287,981,781	272,988,721	5%	267,919,585	
Indigent Funding		201,286,740	172,062,805	17.0%	173,298,171	16%
Correctional Medicine		34,172,564	31,819,437	7%	31,016,094	10%
County Contribution		3,422,997	3,389,367	1%	3,422,531	0.01%
Incentive Funding		186,406	5,100,000	(96%)	1,404,200	0.0%
Net Patient Revenue		527,050,488	485,360,330	9%	477,060,582	10%
Other Operating Revenue		24,162,838	29,146,361	(17%)	30,036,798	(20%)
Other Non-Operating Revenue		202,112	156,720	29%	1,857,694	(89%)
Total Revenue		551,415,437	514,663,412	7%	508,955,075	8%
Expenses						
Salaries		242,356,280	215,021,346	12.7%	209,587,325	16%
Employee Benefits		100,959,488	90,201,427	11.9%	85,323,696	18%
Registry		30,701,142	34,200,131	(10%)	34,623,148	(11%)
Medical Fees		27,495,136	23,900,350	15%	25,481,810	8%
Other Professional Fees		16,647,997	24,402,826	(32%)	25,185,895	(34%)
Supplies		61,102,915	64,131,504	(5%)	60,843,345	0.4%
Purchased Services		31,236,003	29,263,883	7%	30,223,472	3%
Other Expenses		21,270,041	20,142,091	6%	19,241,017	11%
Operating Expenses		531,769,001	501,263,559	6%	490,509,709	8%
Earnings Before Interest, Depreciation,						
and Amortization (EBIDA)	\$	19,646,437	\$ 13,399,852	47%	\$ 18,445,366	7%
EBIDA Margin		4%	3%	37%	4%	(2%)
Interest		3,135,010	1,409,077	122%	1,962,649	60%
Depreciation		8,040,981	8,392,413	(4%)	8,418,720	(4%)
Amortization		7,184,100	3,438,947	109%	6,429,492	12%
Total Expenses		550,129,092	514,503,996	7%	507,320,569	8%
Operating Gain (Loss)	\$	1,286,346	\$ 159,416	707%	\$ 1,634,506	(21%)
Operating Margin		0.2%	0.0%	653.1%	0.3%	(27%)



KERN MEDICAL BALANCE SHEET

		JUNE 2024		JUNE 2023
ASSETS:	•	E4 000 007	ሱ	CC 004 202
Total Cash	\$	51,292,807	\$	66,921,303
Patient Receivables Subtotal		226,705,462		231,601,324
Contractual Subtotal		(178,831,571)		(174,185,680)
Net Patient Receivable		47,873,891		57,415,643
Total Indigent Receivable		213,986,673		197,883,640
Total Other Receivable		18,710,043		16,613,810
Total Prepaid Expenses		7,169,124		5,666,451
Total Inventory		4,640,927		5,487,464
Total Current Assets		343,673,465		349,988,312
Deferred Outflows of Resources		112,536,013		105,241,458
Total Land, Equipment, Buildings and Intangibles		269,668,722		252,842,138
Total Construction in Progress		8,190,143		11,851,019
Total Property, Plant & Equipment		277,858,865		264,693,157
Total Accumulated Depr & Amortization		(169,685,192)		(155,408,105)
Net Property, Plant, and Equipment		108,173,673		109,285,051
Total Long Term Assets		112,536,013		105,241,458
Total Assets	\$	564,383,150	\$	564,514,821



KERN MEDICAL BALANCE SHEET

	JUNE 2024	JUNE 2023
LIABILITIES & EQUITY:		
Total Accounts Payable	\$ 17,165,327	\$ 12,680,744
Total Accrued Compensation	22,200,143	22,551,130
Total Due Government Agencies	3,958,120	14,963,552
Total Other Accrued Liabilities	25,609,317	27,430,669
Total Current Liabilities	68,932,907	77,626,096
Unfunded Pension Liability	345,399,109	284,243,193
Other Long-Term Liabilities	82,100,881	134,837,243
Total Long-Term Liabilities	427,499,990	419,080,436
Total Liabilities	496,432,897	496,706,532
Fund Balance	36,714,022	36,714,022
Retained Earnings	31,236,232	31,094,268
Total Fund Balance	67,950,253	67,808,290
Total Liabilities and Fund Balance	\$ 564,383,150	\$ 564,514,821



KERN MEDICAL STATEMENT OF CASH FLOWS

	Fiscal Year-to-Date June 2024	Fiscal Year-End June 2023
CASH FLOWS FROM OPERATING ACTIVITIES Cash received for patient/current services Cash received for other operations Cash paid for salaries and benefits Cash paid for services and supplies	\$ 293,523,533 233,602,712 (339,411,493) (186,981,598)	\$ 264,388,064 236,708,950 (202,912,375) (292,069,170)
Net cash (used in) provided by operating activities	733,154	6,115,469
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES Cash (provided to) received from various County funds Interest paid - pension obligation bond Principal paid - pension obligation bond Interest paid - line of credit Line of credit payment	- 420,331 (1,062,281) - -	2,070,094 (365,334) (2,938,587) (262,368)
Net cash provided by (used in) noncapital financing activities	(641,950)	(1,496,195)
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITI Acquisition or construction of capital assets Payments on right-of-usage lease liability Interest paid - right-of-usage lease liability Payments on SBITA liability Interest paid - SBITA	(18,896,864) 3,896,089 31,211 (752,150) 2,013	(12,141,601) (3,034,901) - (782,410)
Net cash used by capital and related financing activities	(15,719,700)	(15,958,912)
CASH FLOWS FROM INVESTING ACTIVITIES Interest on bank deposits and investments	<u>-</u>	181,109
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(15,628,497)	(11,158,529)
CASH AND CASH EQUIVALENTS, beginning of year	66,921,303	78,079,832
CASH AND CASH EQUIVALENTS, year-to-date	\$ 51,292,807	\$ 66,921,303

