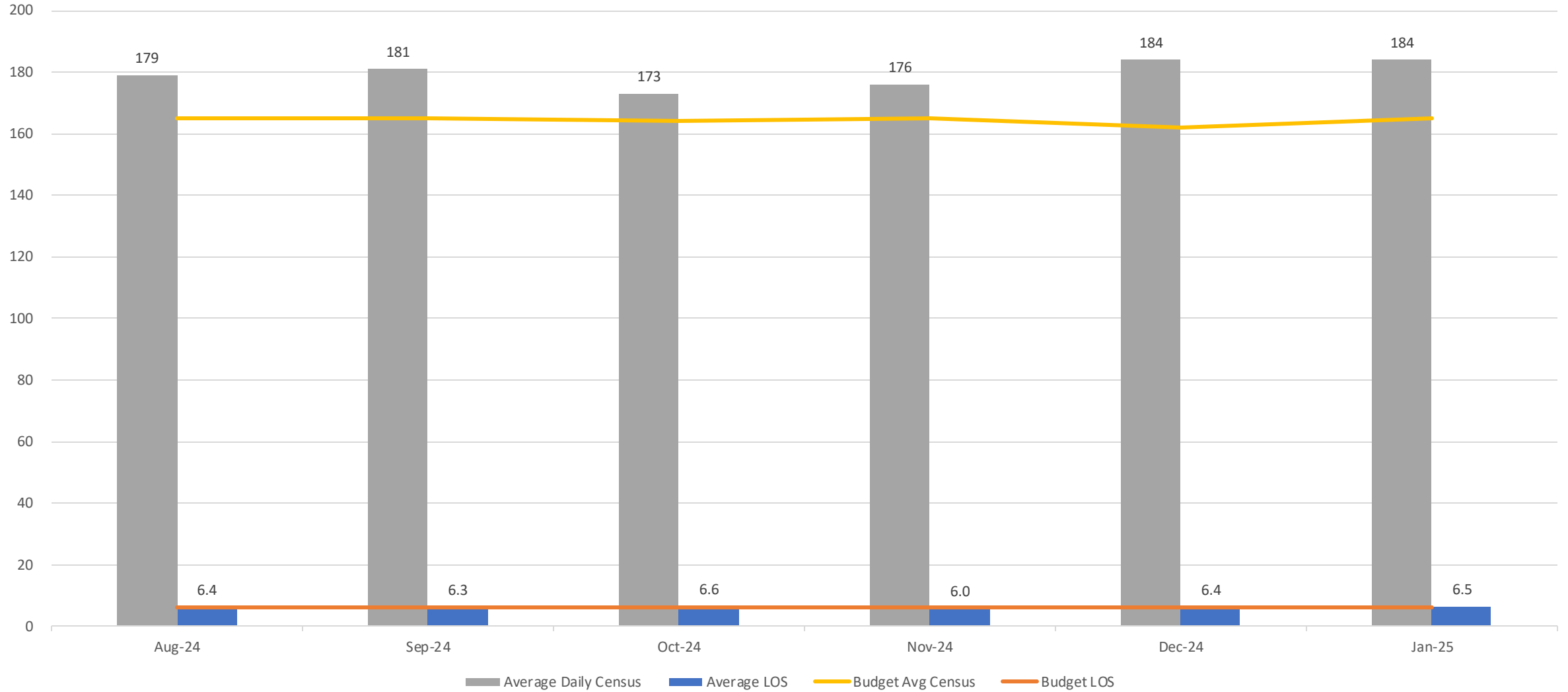




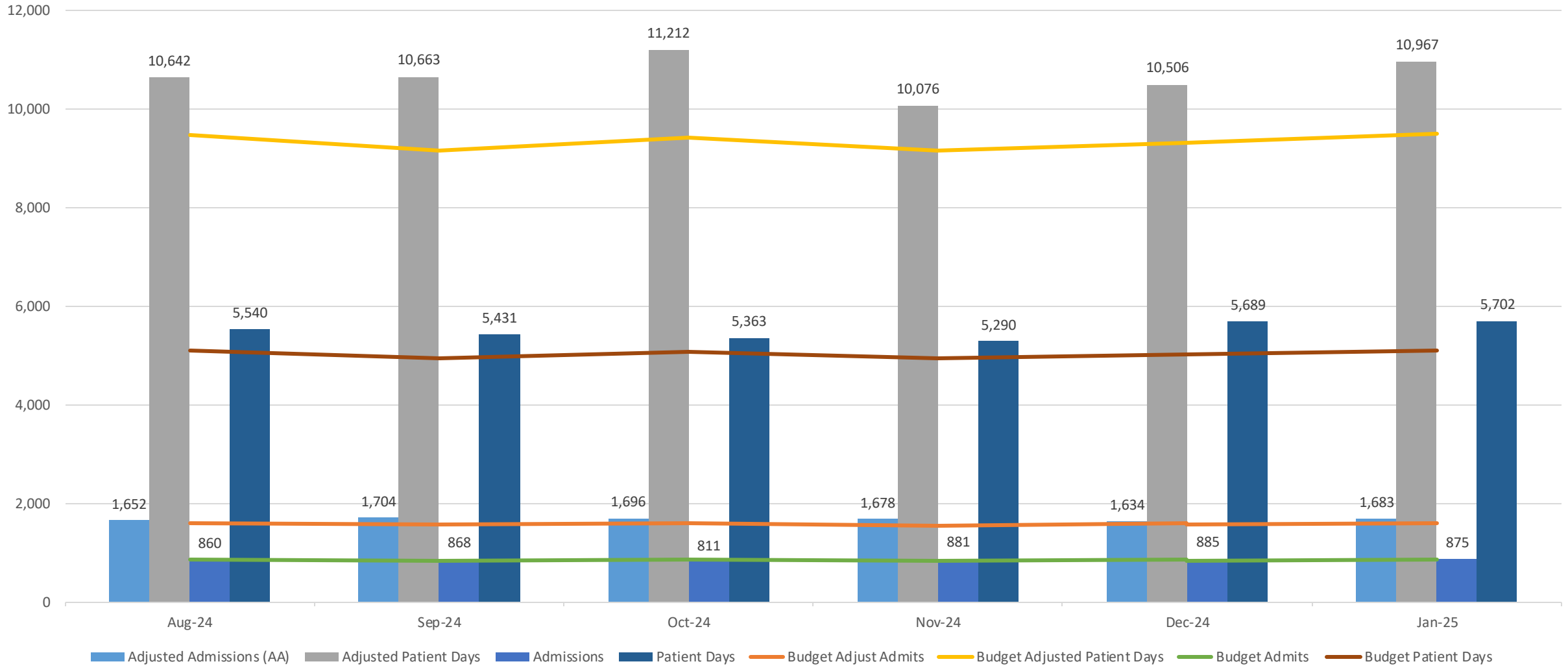
## **Board of Governors' Report**

Kern Medical – January 2025

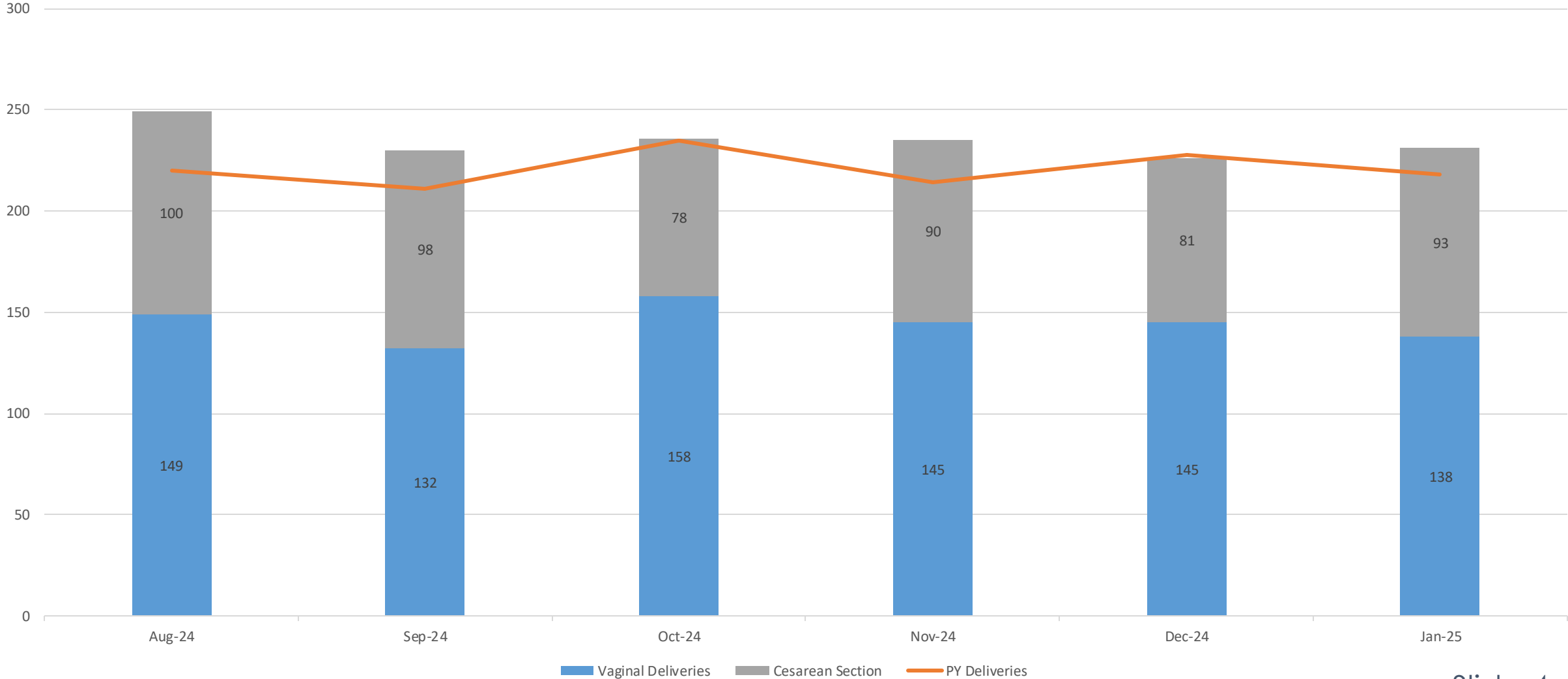
# Census & ALOS



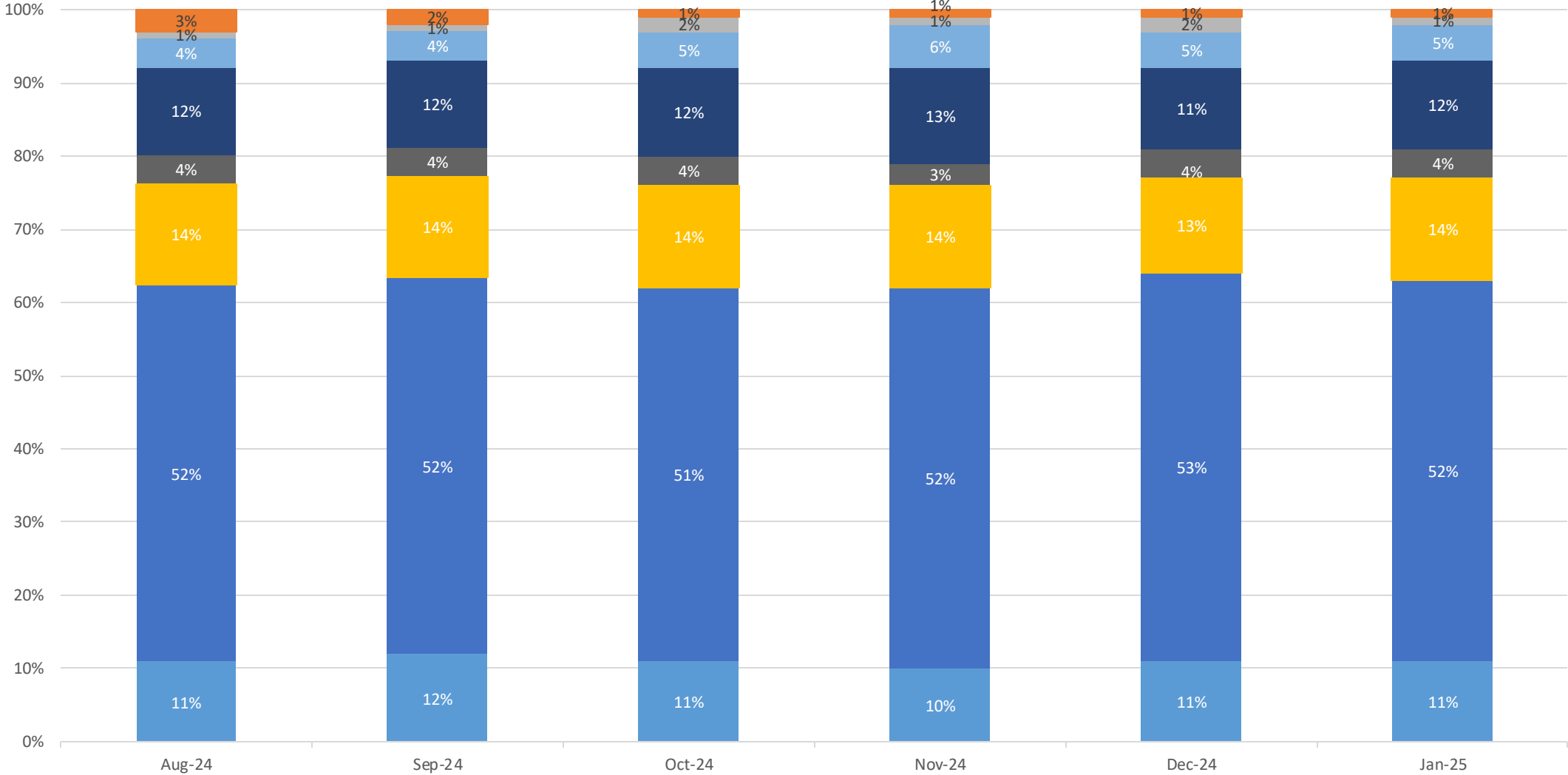
## Hospital Volumes



# Deliveries

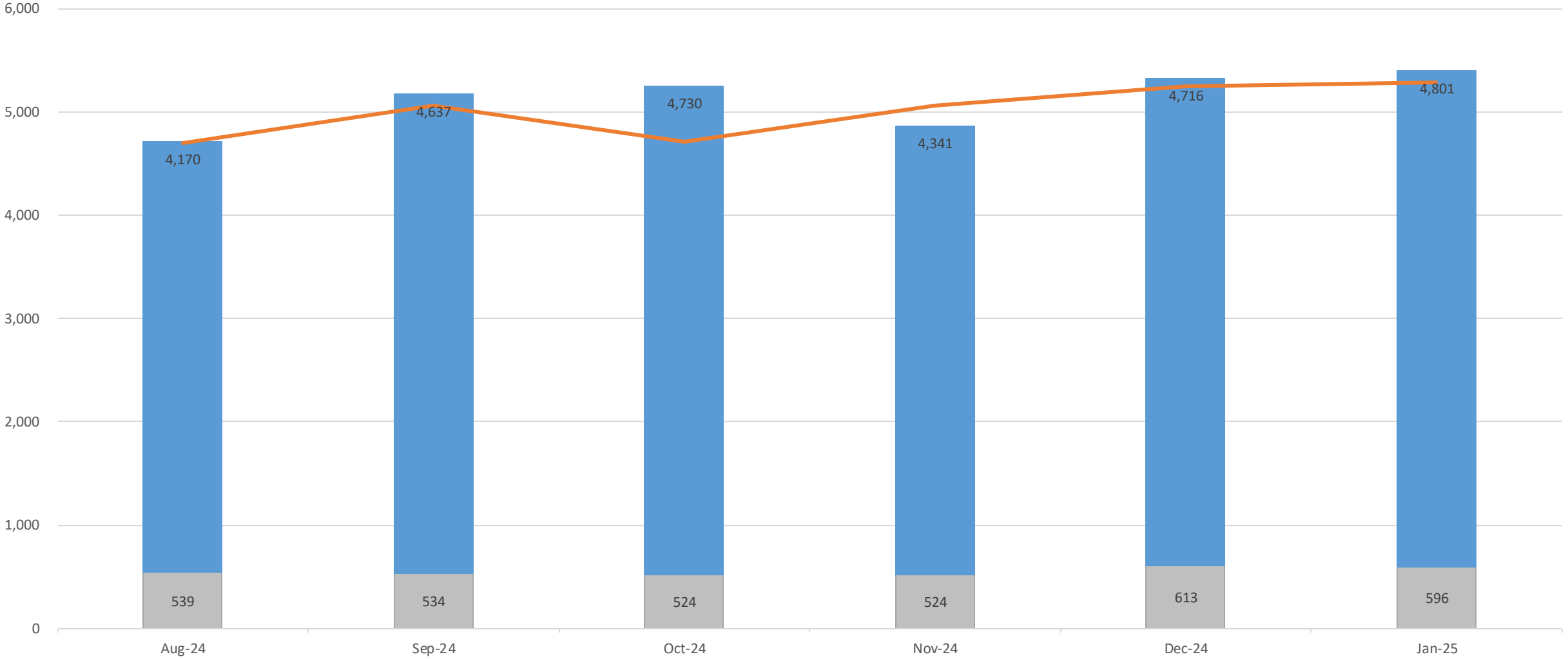


### PAYER MIX



- SELF PAY
- OTHER
- MCAR HMO
- MCAR
- OTHER MGD MCAL\*
- MCAL
- KHS
- COMM

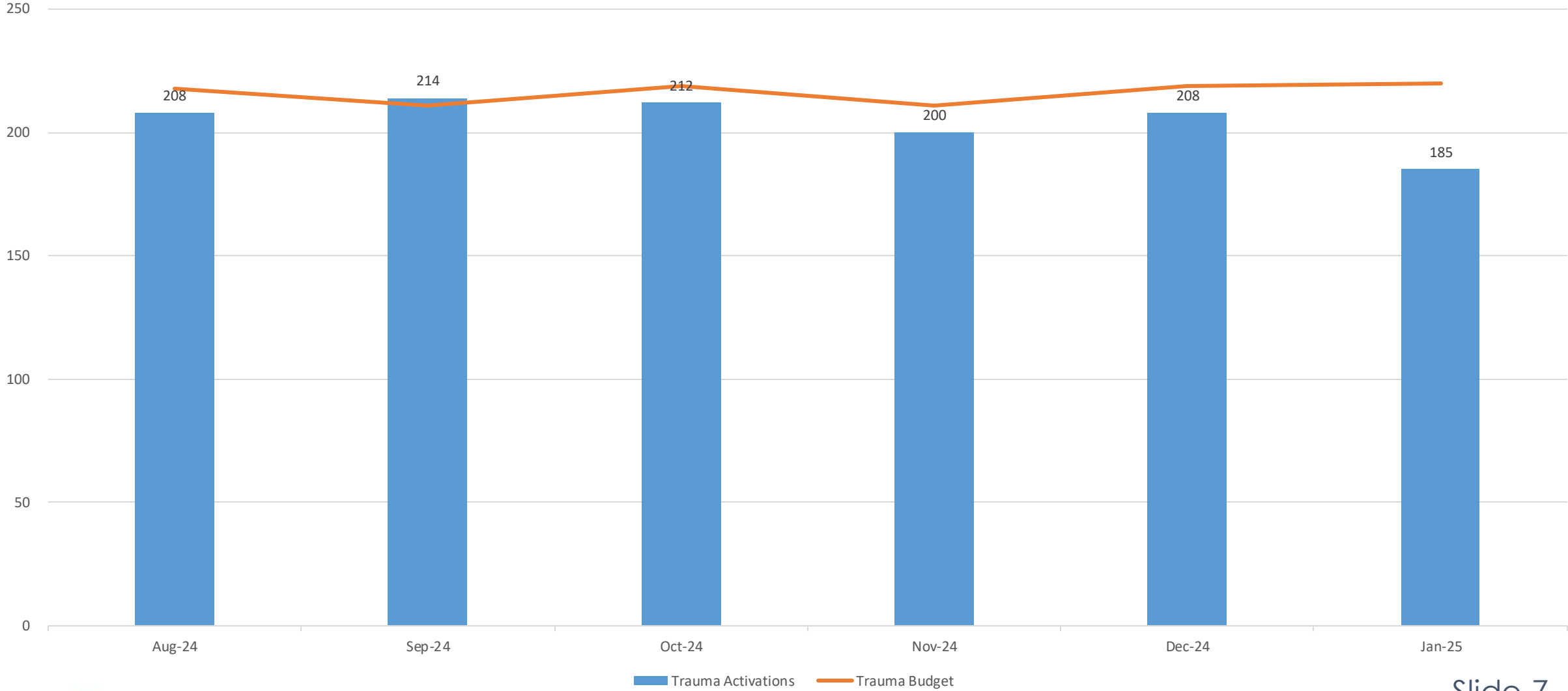
# Emergency Room Volume



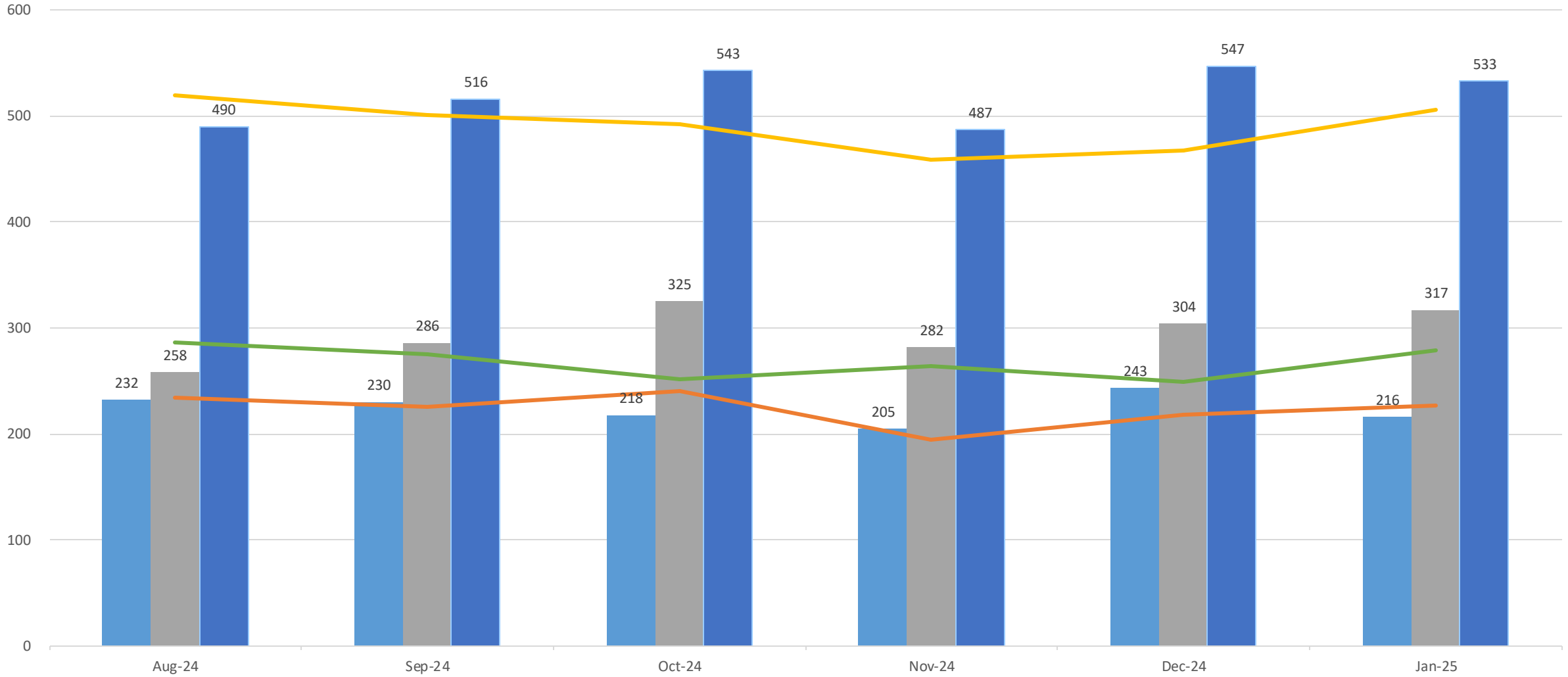
*Health for Life.*

Admissions    Treat & Release    Budget Total ER

# Trauma Activations

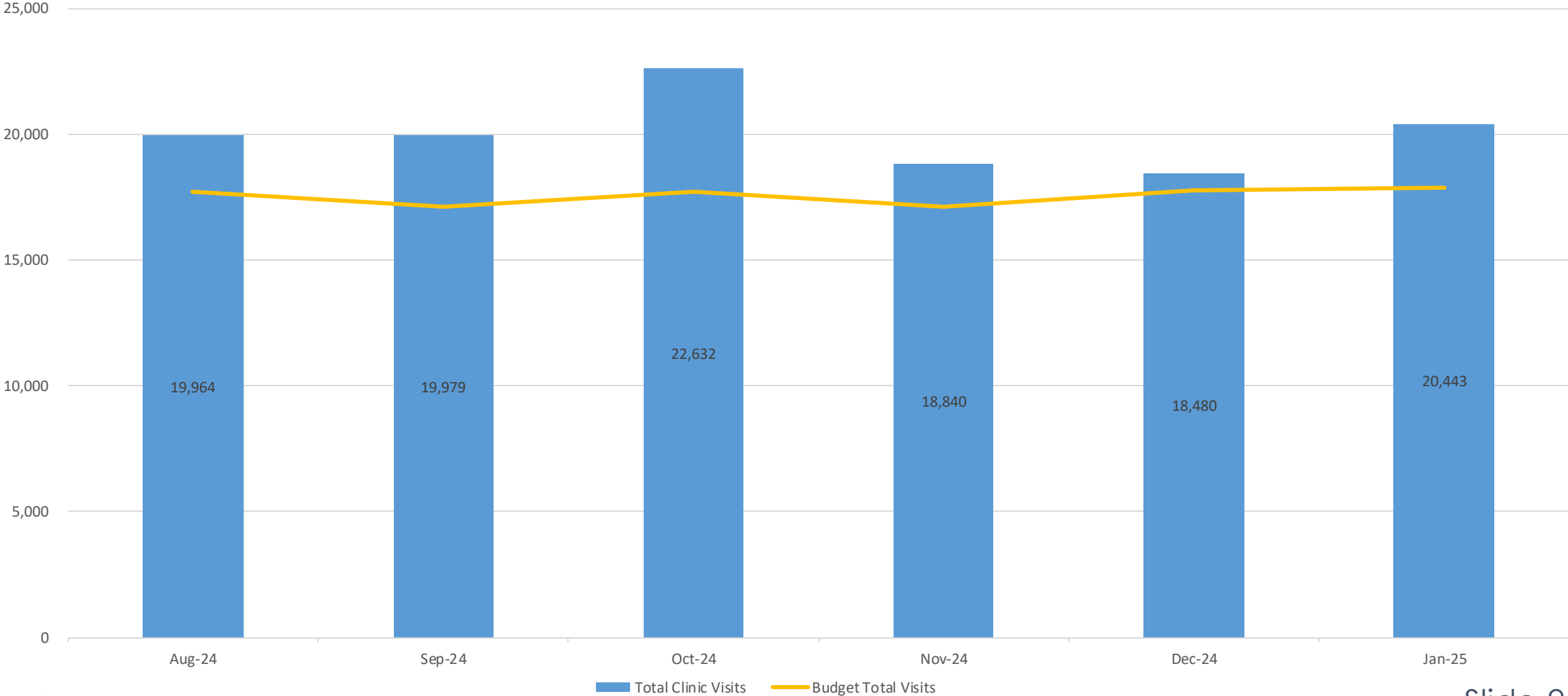


## Surgical Volume

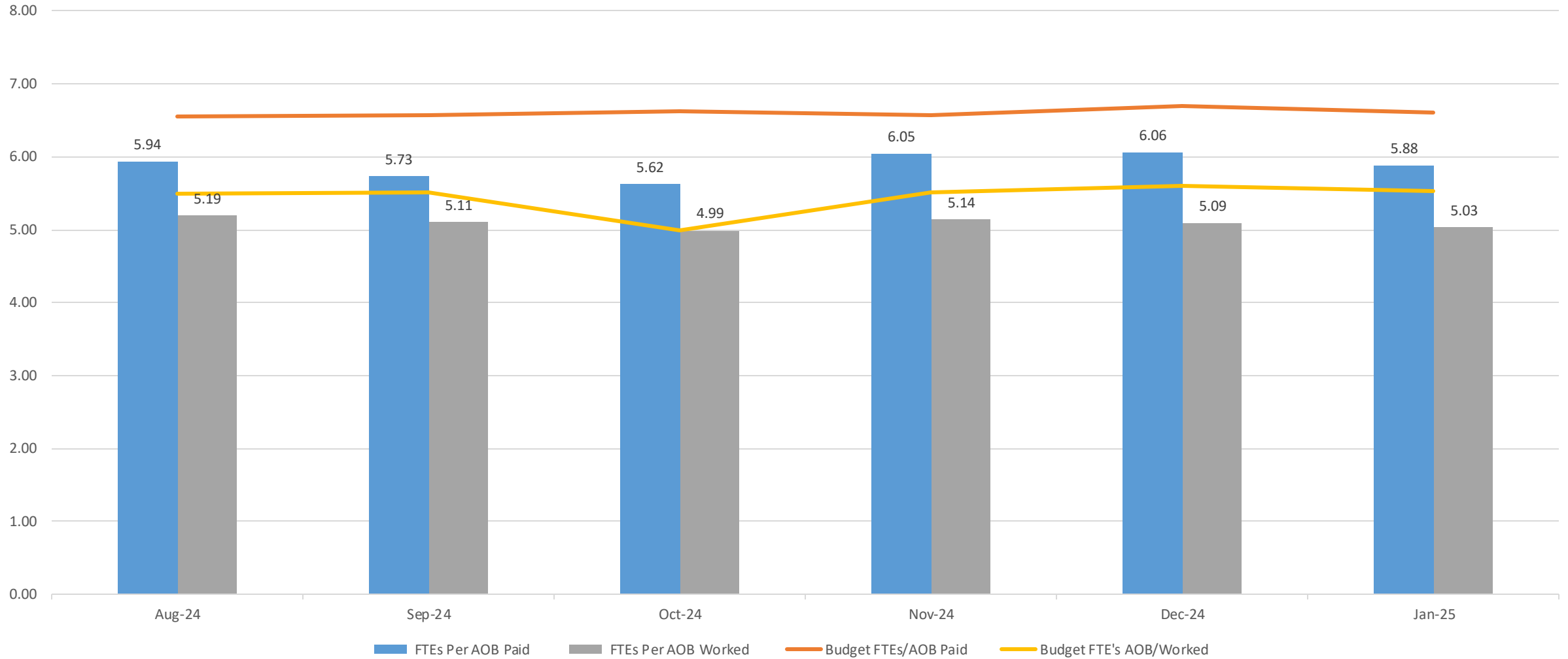




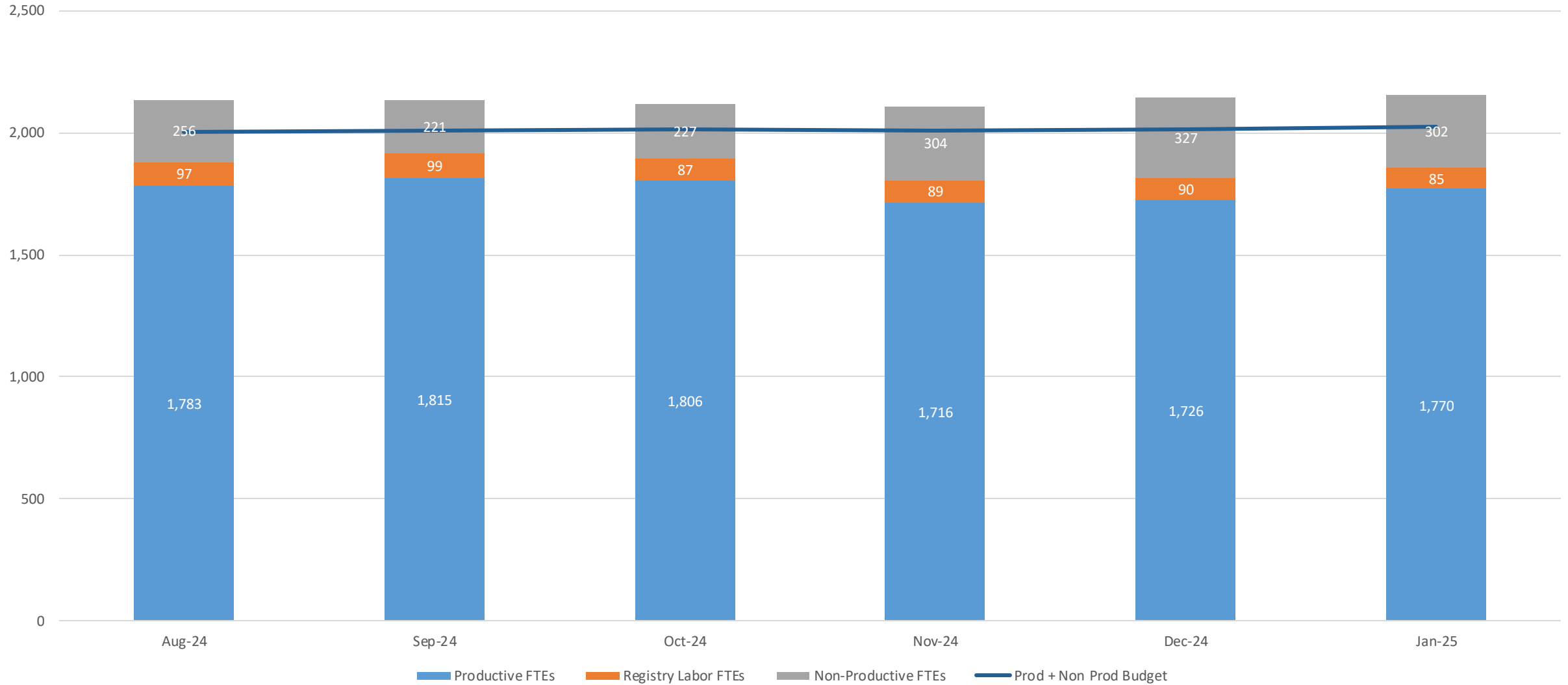
# Clinic Visits



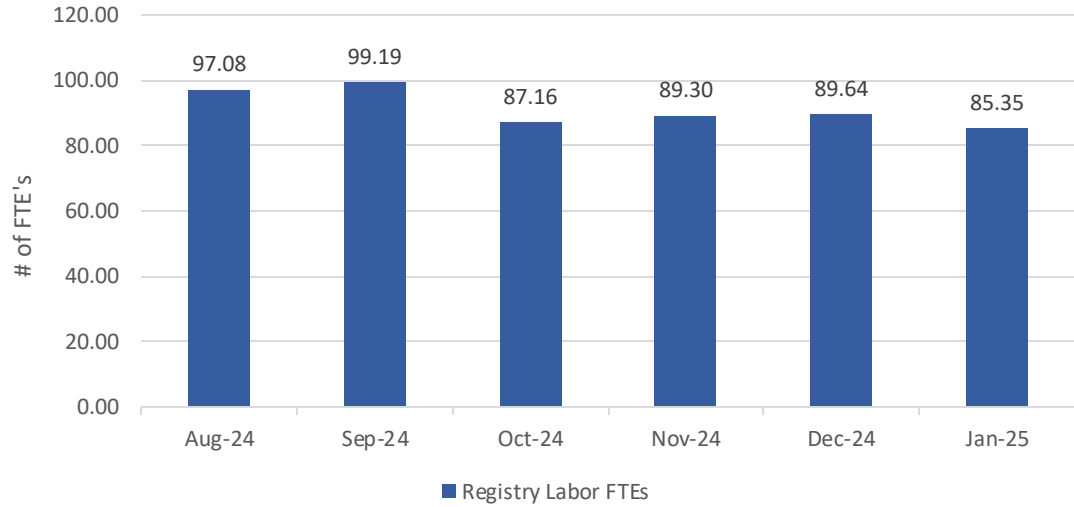
# Labor Metrics



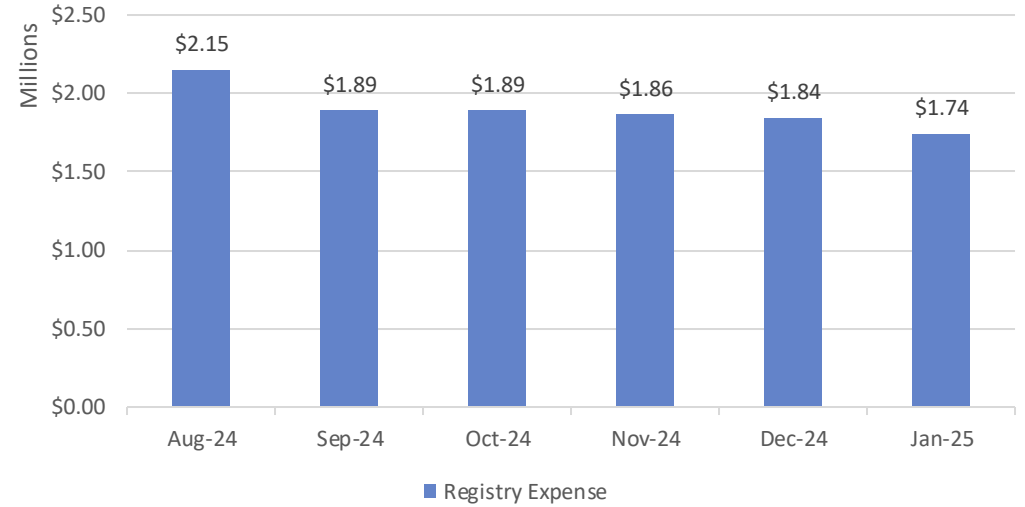
# Productivity



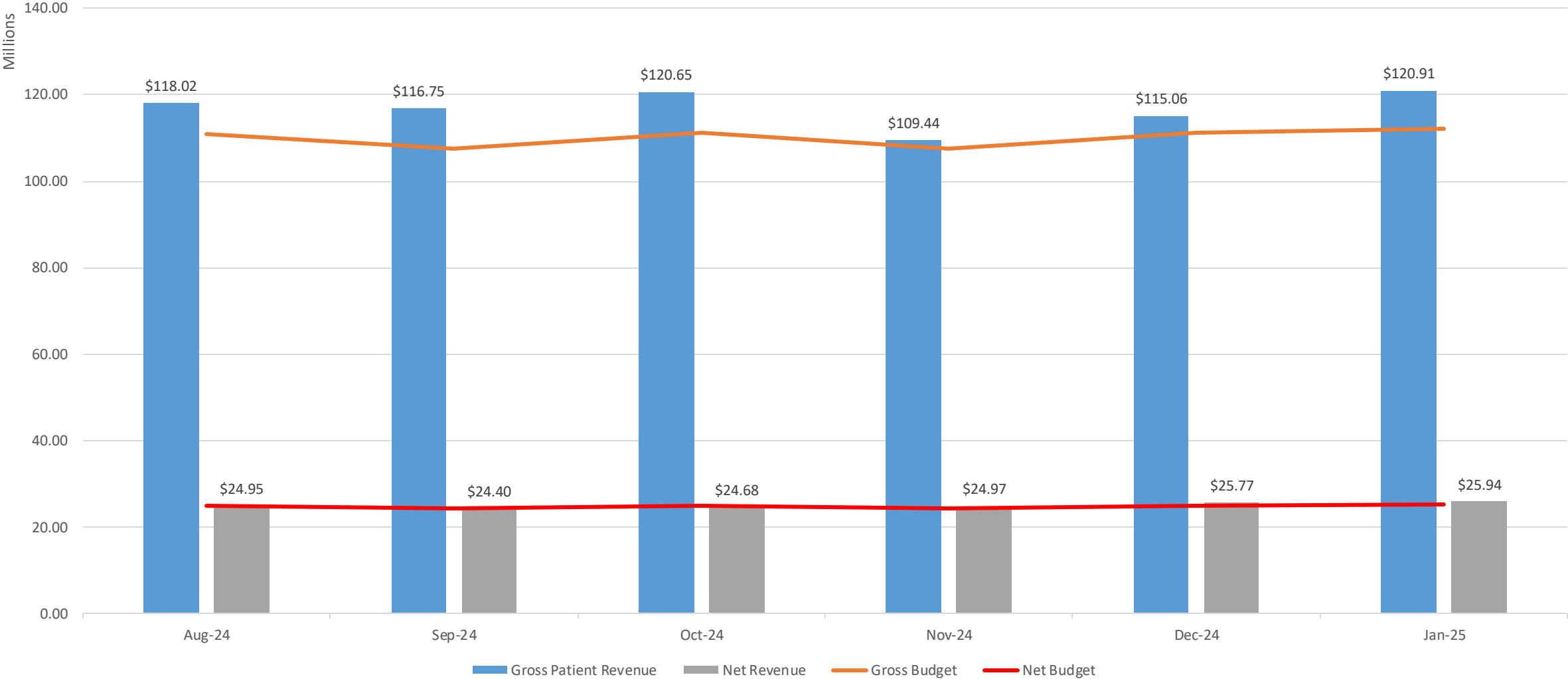
Registry FTE's



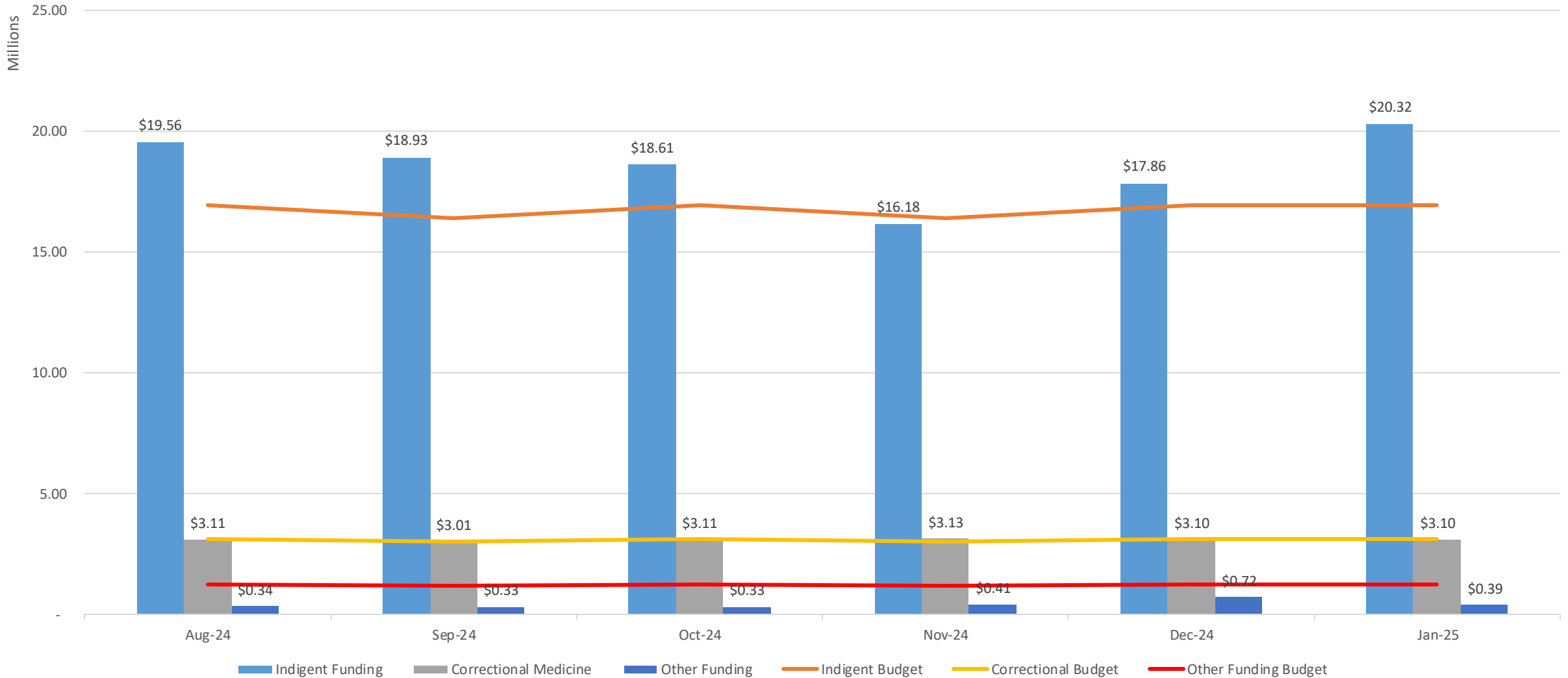
Registry Expense



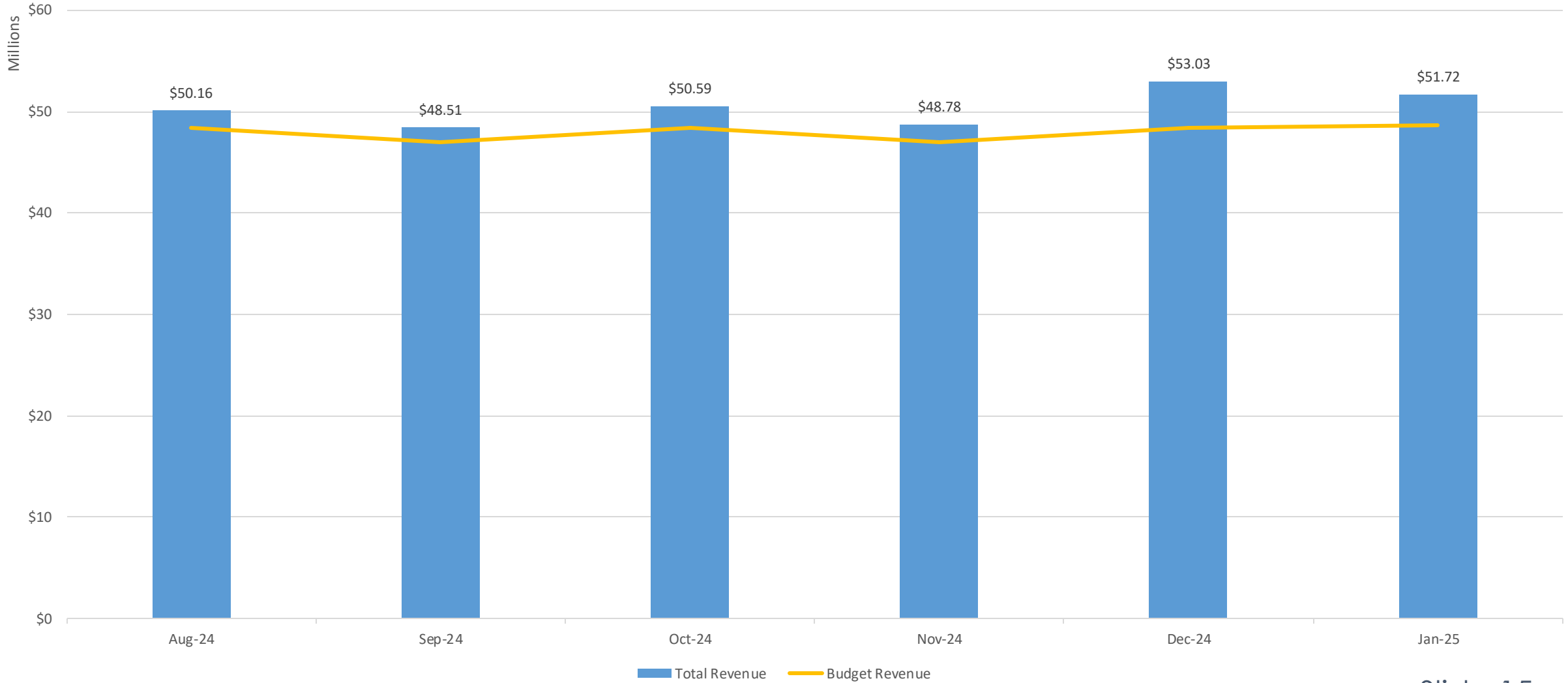
# Patient Revenue



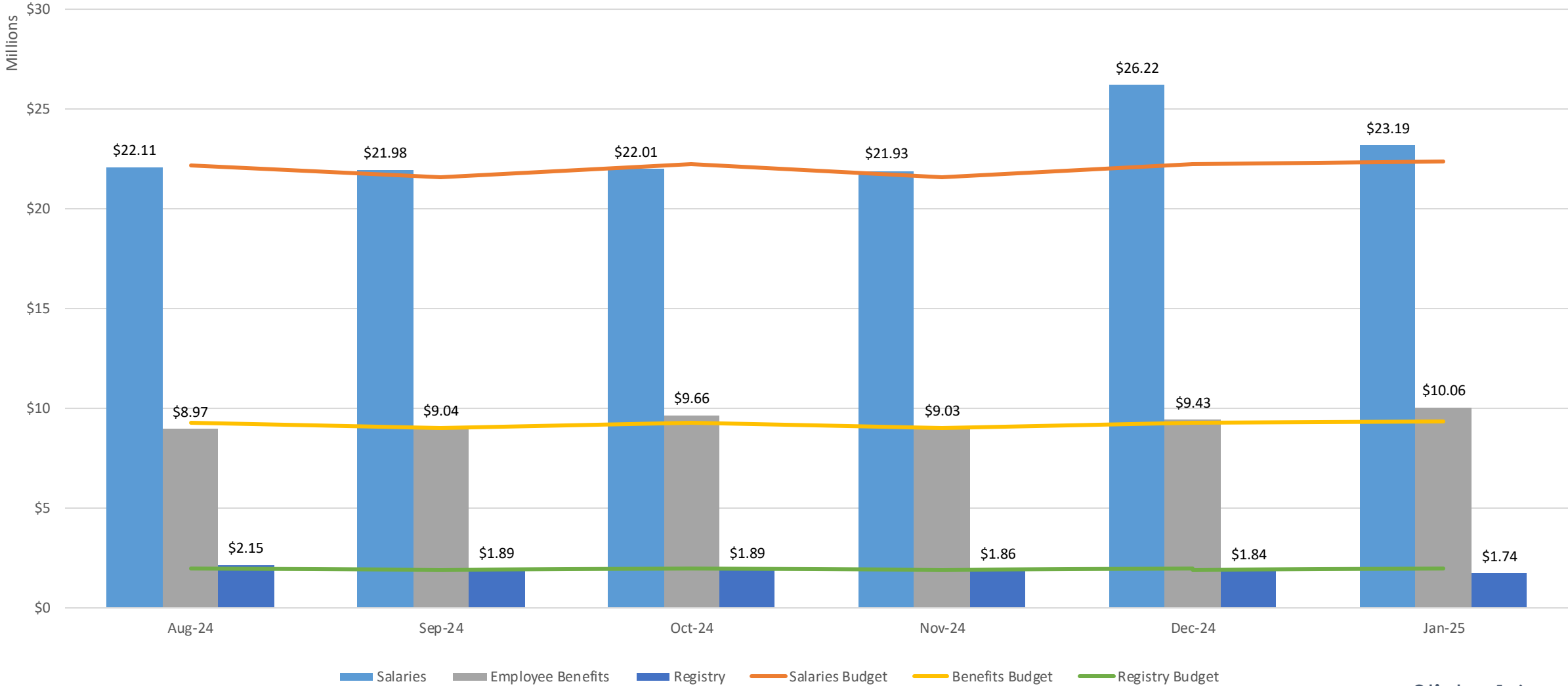
## Indigent & Correctional Revenue



# Total Revenue

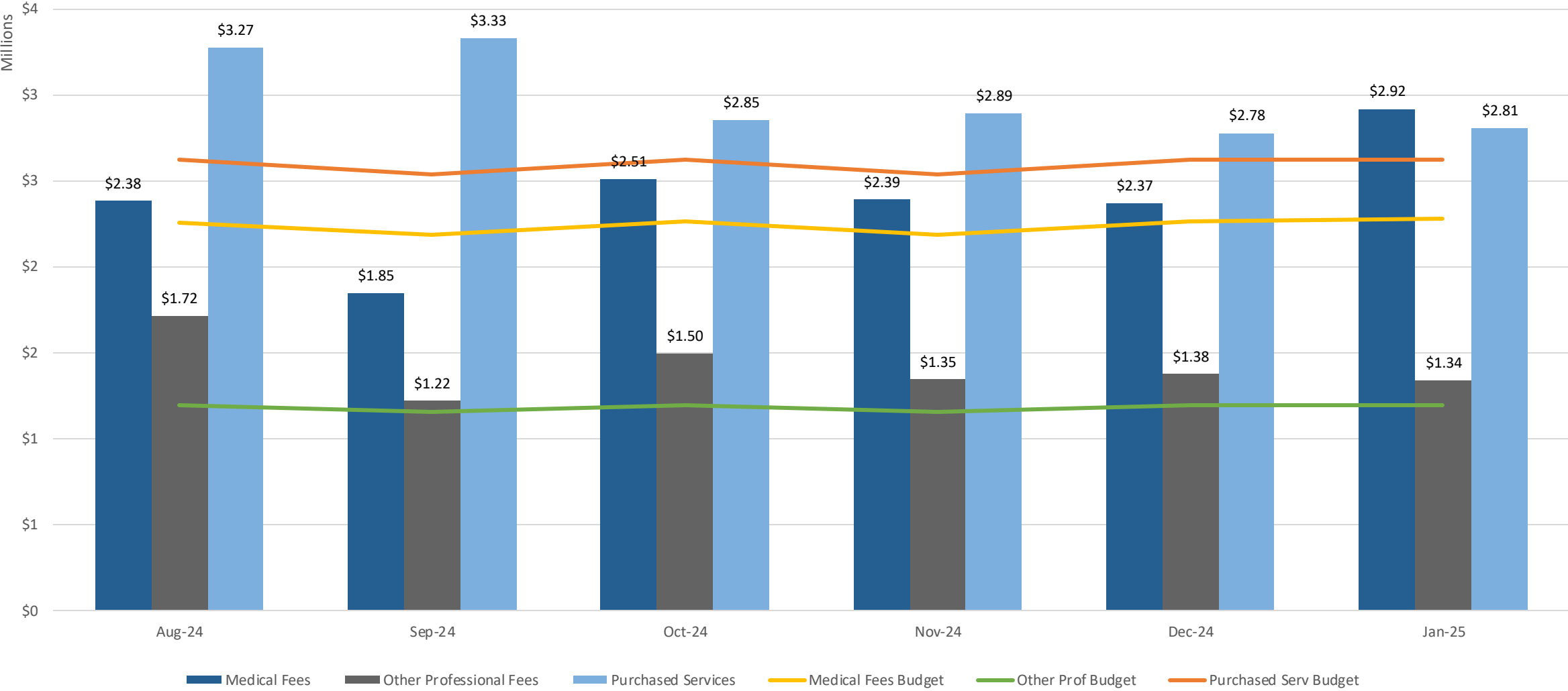


# Expenses

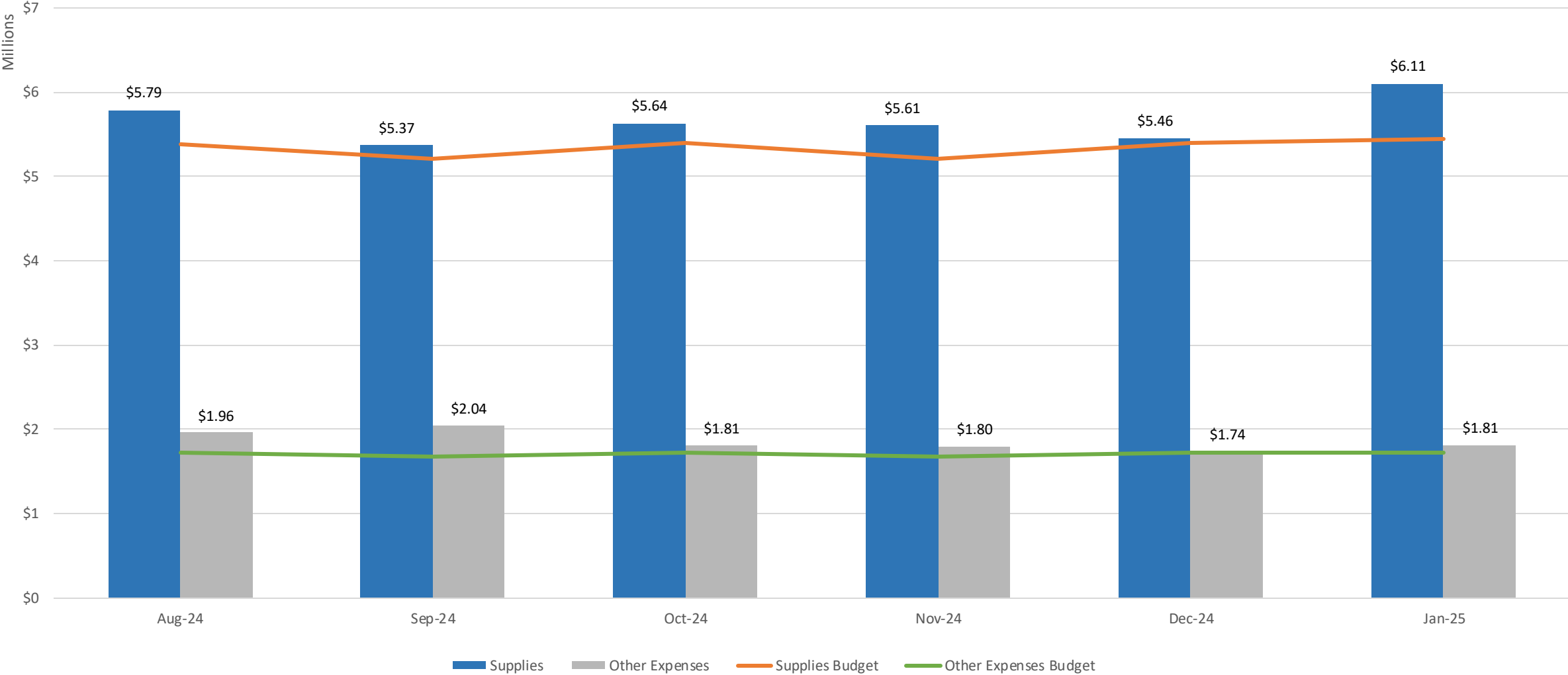




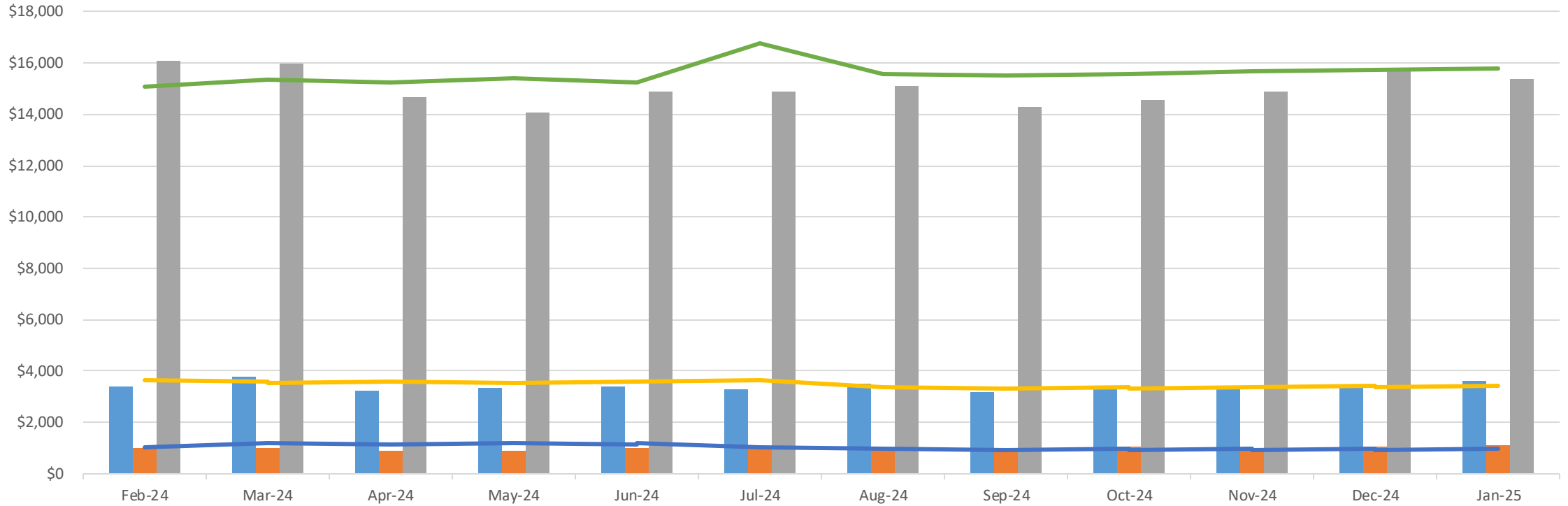
# Expenses



# Expenses

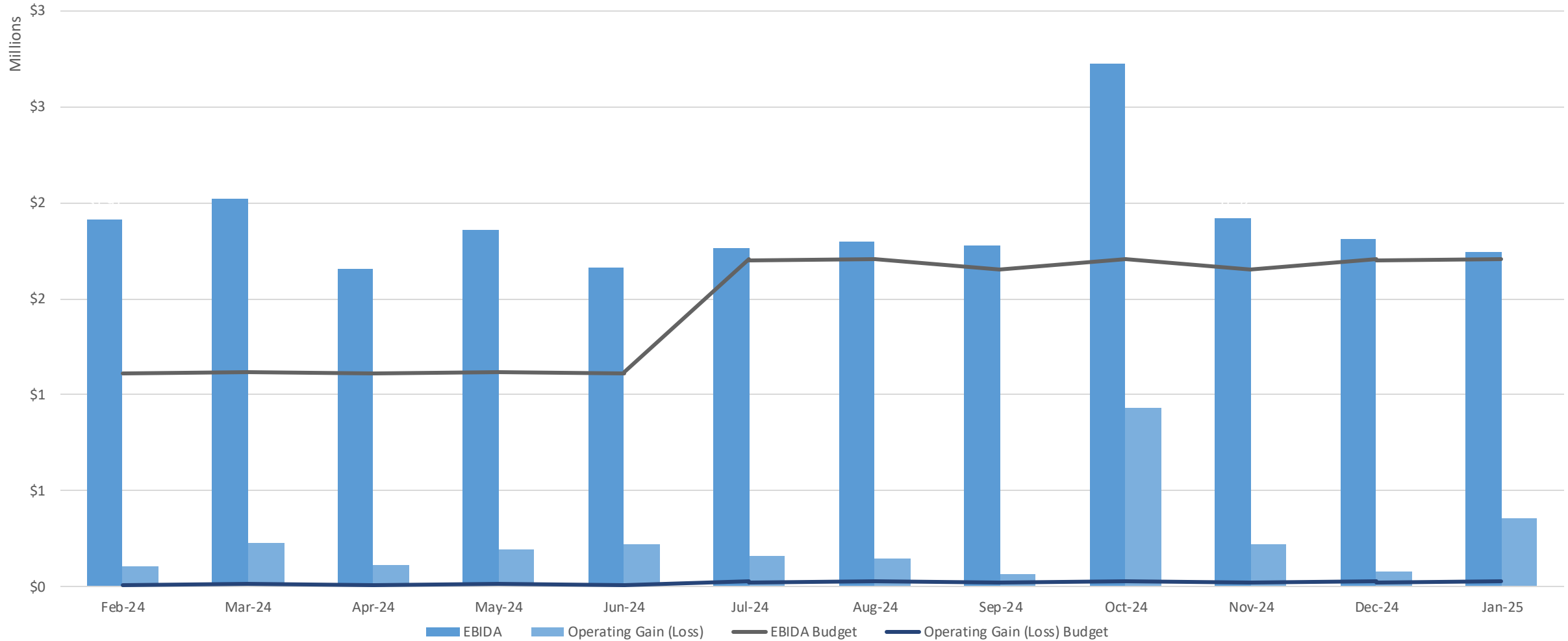


## Operating Metrics

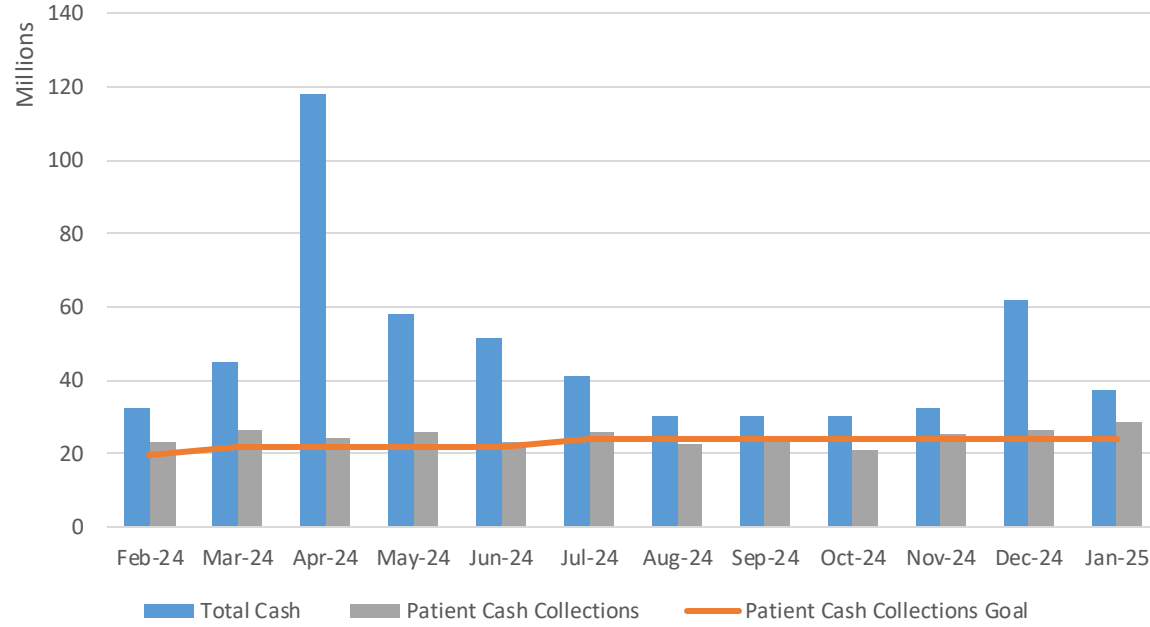


	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25
Supply Expense per AA	\$3,383	\$3,803	\$3,223	\$3,327	\$3,394	\$3,284	\$3,506	\$3,152	\$3,323	\$3,342	\$3,339	\$3,629
Pharm Cost per AA	\$1,011	\$1,023	\$877	\$885	\$986	\$1,006	\$982	\$1,023	\$1,057	\$980	\$1,070	\$1,125
Net Revenue Per AA	\$16,073	\$15,992	\$14,649	\$14,086	\$14,898	\$14,906	\$15,102	\$14,315	\$14,556	\$14,878	\$15,768	\$15,411
Budget Supp/AA	\$3,621	\$3,590	\$3,610	\$3,596	\$3,608	\$3,630	\$3,369	\$3,331	\$3,369	\$3,371	\$3,401	\$3,407
Budget Pharm/AA	\$999	\$1,210	\$1,210	\$1,211	\$1,210	\$1,027	\$953	\$942	\$953	\$953	\$962	\$964
Budget Net Rev/AA	\$15,077	\$15,368	\$15,272	\$15,407	\$15,252	\$16,780	\$15,593	\$15,495	\$15,601	\$15,681	\$15,748	\$15,811

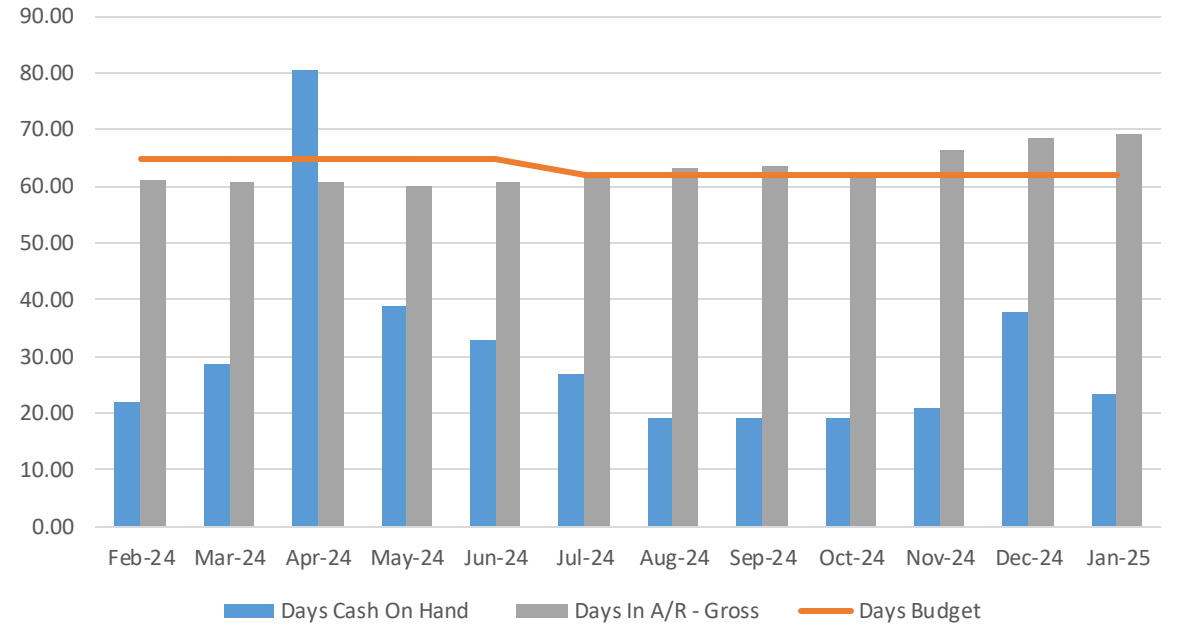
## EBIDA Rolling Year



### Cash Rolling Year



### AR Days Rolling Year



**KERN MEDICAL**  
**3-Month Trend Analysis: Revenues & Expenses**  
January 31, 2025

	NOVEMBER	DECEMBER	JANUARY	BUDGET JANUARY	VARIANCE POS (NEG)	PY JANUARY
<b>Gross Patient Revenue</b>	\$ 109,440,063	\$ 115,064,775	\$ 120,905,961	\$ 112,146,171	8%	\$ 110,832,224
Contractual Deductions	(84,472,508)	(89,294,475)	(94,969,841)	(86,876,935)	9%	(86,425,190)
<b>Net Revenue</b>	24,967,555	25,770,300	25,936,120	25,269,236	3%	24,407,033
Indigent Funding	16,180,634	17,855,210	20,318,527	16,935,500	20%	12,331,016
Correctional Medicine	3,130,417	3,097,714	3,097,714	3,114,656	(1%)	2,847,714
County Contribution	285,211	574,550	285,210	290,681	(2%)	285,211
Incentive Funding	122,868	142,625	101,384	934,247	(89%)	0
<b>Net Patient Revenue</b>	44,686,684	47,440,398	49,738,954	46,544,320	7%	39,870,973
Other Operating Revenue	4,076,974	5,574,663	1,973,575	2,133,502	(7%)	1,847,302
Other Non-Operating Revenue	11,636	13,608	10,830	18,997	(43%)	11,005
<b>Total Revenue</b>	48,775,294	53,028,669	51,723,359	48,696,819	6%	41,729,280
<b>Expenses</b>						
Salaries	21,925,800	26,217,896	23,186,713	22,381,595	4%	20,805,089
Employee Benefits	9,028,772	9,434,091	10,060,738	9,358,221	8%	(1,499,376)
Registry	1,862,751	1,842,771	1,740,893	1,980,712	(12%)	2,795,394
Medical Fees	2,390,988	2,368,950	2,918,625	2,278,805	28%	2,398,660
Other Professional Fees	1,345,411	1,376,560	1,342,129	1,192,702	13%	1,109,150
Supplies	5,607,705	5,457,749	6,107,943	5,444,651	12%	4,853,105
Purchased Services	2,891,077	2,778,587	2,806,856	2,621,054	7%	3,024,432
Other Expenses	1,800,582	1,738,131	1,812,912	1,730,380	5%	2,457,279
Operating Expenses	46,853,086	51,214,735	49,976,809	46,988,120	6%	35,943,732
Earnings Before Interest, Depreciation, and Amortization (EBIDA)	\$ 1,922,208	\$ 1,813,934	\$ 1,746,550	\$ 1,708,699	2%	\$ 5,785,548
EBIDA Margin	4%	3%	3%	4%	(4%)	14%
Interest	387,618	389,440	348,169	259,646	34%	216,746
Depreciation	720,181	753,057	454,840	738,089	(38%)	673,318
Amortization	591,194	588,661	585,896	684,113	(14%)	279,467
Total Expenses	48,552,079	52,945,892	51,365,715	48,669,969	6%	37,113,264
<b>Operating Gain (Loss)</b>	\$ 223,215	\$ 82,777	\$ 357,644	\$ 26,850	1,232%	\$ 4,616,016
<b>Operating Margin</b>	0.46%	0.16%	0.69%	0.06%	1,154.1%	11.1%

**KERN MEDICAL**  
**Year to Date Analysis: Revenues & Expenses**  
January 31, 2025

	ACTUAL	BUDGET	VARIANCE	PY	PY VARIANCE
	FYTD	FYTD	POS (NEG)	FYTD	POS (NEG)
<b>Gross Patient Revenue</b>	\$ 814,514,738	\$ 771,633,820	6%	\$ 735,455,218	11%
Contractual Deductions	(639,185,747)	(598,043,703)	7%	(564,912,193)	13%
<b>Net Revenue</b>	175,328,991	173,590,117	1%	170,543,025	
Indigent Funding	130,073,513	117,455,887	11%	106,205,815	22%
Correctional Medicine	21,683,996	21,601,647	0%	19,933,996	9%
County Contribution	2,285,814	2,016,011	13%	1,996,476	14.49%
Incentive Funding	569,208	6,479,452	(91%)	0	0.0%
<b>Net Patient Revenue</b>	329,941,521	321,143,115	3%	298,679,311	10%
Other Operating Revenue	21,260,400	14,796,871	44%	12,563,369	69%
Other Non-Operating Revenue	86,782	131,753	(34%)	146,045	(41%)
<b>Total Revenue</b>	351,288,704	336,071,739	5%	311,388,726	13%
<b>Expenses</b>					
Salaries	158,263,044	154,466,291	2.5%	139,324,913	14%
Employee Benefits	65,788,130	64,573,919	1.9%	47,812,947	38%
Registry	13,676,591	13,618,151	0%	17,493,092	(22%)
Medical Fees	16,929,057	15,673,801	8%	15,237,867	11%
Other Professional Fees	9,877,203	8,271,964	19%	10,840,231	(9%)
Supplies	39,373,494	37,439,200	5%	34,633,275	14%
Purchased Services	20,488,532	18,178,277	13%	18,720,343	9%
Other Expenses	13,075,381	12,001,020	9%	12,179,526	7%
Operating Expenses	337,471,433	324,222,624	4%	296,242,194	14%
Earnings Before Interest, Depreciation, and Amortization (EBIDA)	\$ 13,817,271	\$ 11,849,115	17%	\$ 15,146,532	(9%)
EBIDA Margin	4%	4%	12%	5%	(19%)
Interest	2,527,518	1,800,772	40%	1,582,572	60%
Depreciation	4,738,582	5,119,007	(7%)	4,921,974	(4%)
Amortization	4,310,064	4,744,656	(9%)	3,623,861	19%
Total Expenses	349,047,597	335,887,059	4%	306,370,600	14%
<b>Operating Gain (Loss)</b>	\$ 2,241,107	\$ 184,680	1,114%	\$ 5,018,126	(55%)
<b>Operating Margin</b>	0.6%	0.1%	1,060.9%	1.6%	(60%)

**KERN MEDICAL  
BALANCE SHEET**

	JANUARY 2025	JANUARY 2024
<b>ASSETS:</b>		
<i>Total Cash</i>	\$ 37,476,849	\$ 40,109,481
Patient Receivables Subtotal	274,895,266	249,168,343
Contractual Subtotal	(234,622,092)	(192,905,696)
<b><i>Net Patient Receivable</i></b>	<b>40,273,174</b>	<b>56,262,647</b>
Total Indigent Receivable	262,275,327	252,788,691
Total Other Receivable	16,227,302	12,496,842
Total Prepaid Expenses	5,994,568	6,871,247
Total Inventory	4,839,038	5,637,454
<b><i>Total Current Assets</i></b>	<b>367,086,259</b>	<b>374,166,361</b>
Deferred Outflows of Resources	124,532,718	112,536,013
Total Land, Equipment, Buildings and Intangibles	270,273,007	266,604,016
Total Construction in Progress	12,281,117	7,061,338
<b><i>Total Property, Plant &amp; Equipment</i></b>	<b>282,554,124</b>	<b>273,665,354</b>
Total Accumulated Depr & Amortization	(177,037,008)	(163,004,306)
<b><i>Net Property, Plant, and Equipment</i></b>	<b>105,517,116</b>	<b>110,661,047</b>
<b><i>Total Long Term Assets</i></b>	<b>124,532,718</b>	<b>112,536,013</b>
<b><i>Total Assets</i></b>	<b>\$ 597,136,092</b>	<b>\$ 597,363,421</b>



**KERN MEDICAL  
BALANCE SHEET**

	JANUARY 2025	JANUARY 2024
<b>LIABILITIES &amp; EQUITY:</b>		
Total Accounts Payable	\$ 6,565,791	\$ 13,410,915
Total Accrued Compensation	33,634,115	31,949,423
Total Due Government Agencies	5,312,016	3,217,093
Total Other Accrued Liabilities	51,059,521	54,100,892
<b><i>Total Current Liabilities</i></b>	<b>96,571,443</b>	<b>102,678,323</b>
Unfunded Pension Liability	344,447,058	345,399,109
Other Long-Term Liabilities	81,330,526	82,199,660
<b><i>Total Long-Term Liabilities</i></b>	<b>425,777,584</b>	<b>427,598,769</b>
<b><i>Total Liabilities</i></b>	<b>522,349,027</b>	<b>530,277,092</b>
<b><i>Total Net Position</i></b>	<b>74,787,066</b>	<b>67,086,329</b>
<b><i>Total Liabilities and Net Position</i></b>	<b>\$ 597,136,092</b>	<b>\$ 597,363,421</b>

**KERN MEDICAL  
STATEMENT OF CASH FLOWS**

	Fiscal Year-to-Date January 2025	Fiscal Year-End June 2024	Fiscal Year-to-Date January 2024	Fiscal Year-End June 2023
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>				
Cash received for patient/current services	\$ 183,931,847	\$ 292,533,084	\$ 168,193,423	\$ 264,388,064
Cash received for other operations	127,243,556	233,602,712	81,856,218	236,708,950
Cash paid for salaries and benefits	(216,400,372)	(339,411,493)	(186,437,204)	(202,912,375)
Cash paid for services and supplies	(110,705,485)	(186,981,598)	(100,794,132)	(292,069,170)
Net cash (used in) provided by operating activities	<u>(15,930,454)</u>	<u>(257,296)</u>	<u>(37,181,695)</u>	<u>6,115,469</u>
<b>CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES</b>				
Cash (provided to) received from various County funds	-	-	-	2,070,094
Interest paid - pension obligation bond	-	420,331	-	(365,334)
Principal paid - pension obligation bond	-	(1,062,281)	-	(2,938,587)
Interest paid - line of credit	-	-	-	(262,368)
Line of credit payment	10,000,000	-	20,000,000	-
Net cash provided by (used in) noncapital financing activities	<u>10,000,000</u>	<u>(641,950)</u>	<u>20,000,000</u>	<u>(1,496,195)</u>
<b>CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES</b>				
Acquisition or construction of capital assets	(4,720,746)	(18,896,864)	(14,703,353)	(12,141,601)
Payments on right-of-usage lease liability	(1,727,182)	3,896,089	5,122,158	(3,034,901)
Interest paid - right-of-usage lease liability	(5,015)	31,211	34,924	-
Payments on SBITA liability	(441,760)	(752,150)	(125,358)	(782,410)
Interest paid - SBITA	(352)	2,013	2,524	-
Net cash used by capital and related financing activities	<u>(6,895,055)</u>	<u>(15,719,700)</u>	<u>(9,669,107)</u>	<u>(15,958,912)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>				
Interest on bank deposits and investments	-	-	-	181,109
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	<u>(12,825,509)</u>	<u>(16,618,946)</u>	<u>(26,850,801)</u>	<u>(11,158,529)</u>
CASH AND CASH EQUIVALENTS, beginning of year	<u>50,302,358</u>	<u>66,921,303</u>	<u>66,960,282</u>	<u>78,079,832</u>
CASH AND CASH EQUIVALENTS, year-to-date	<u>\$ 37,476,849</u>	<u>\$ 50,302,358</u>	<u>\$ 40,109,481</u>	<u>\$ 66,921,303</u>