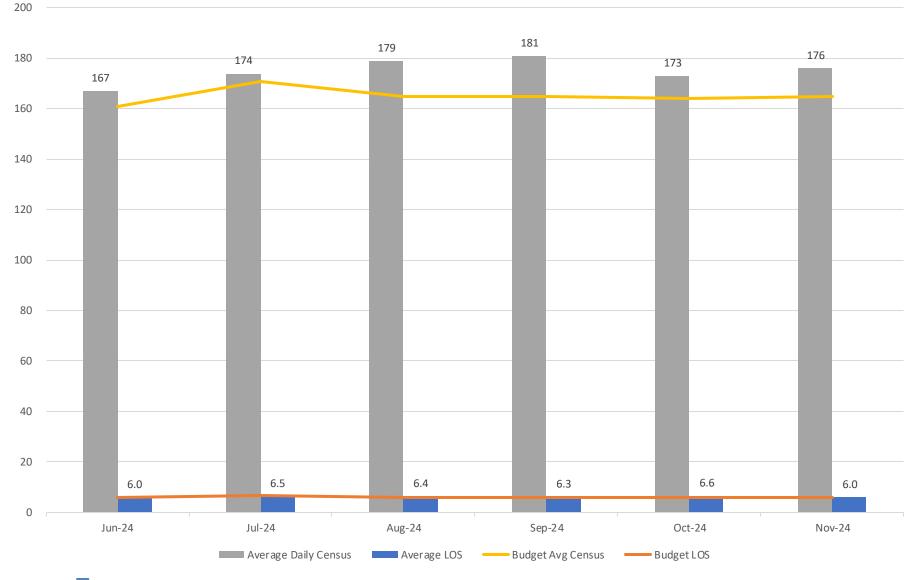


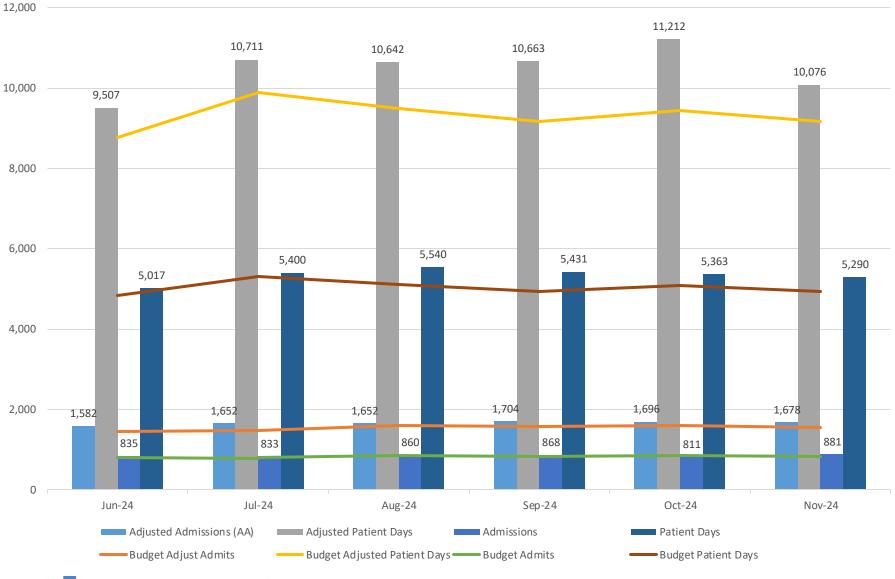
BOARD OF GOVERNORS' REPORT KERN MEDICAL – NOVEMBER 2024

Census & ALOS



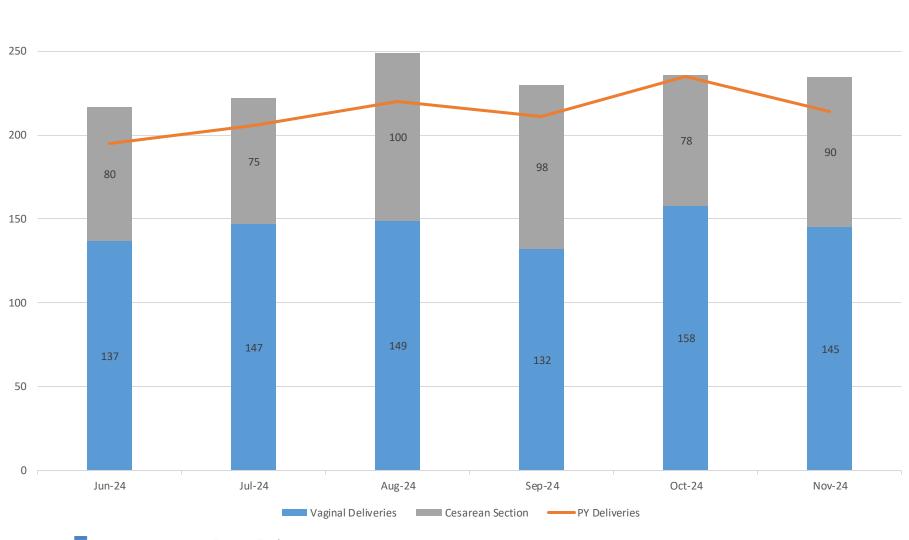
KernMedical | Health for Life.

Hospital Volumes



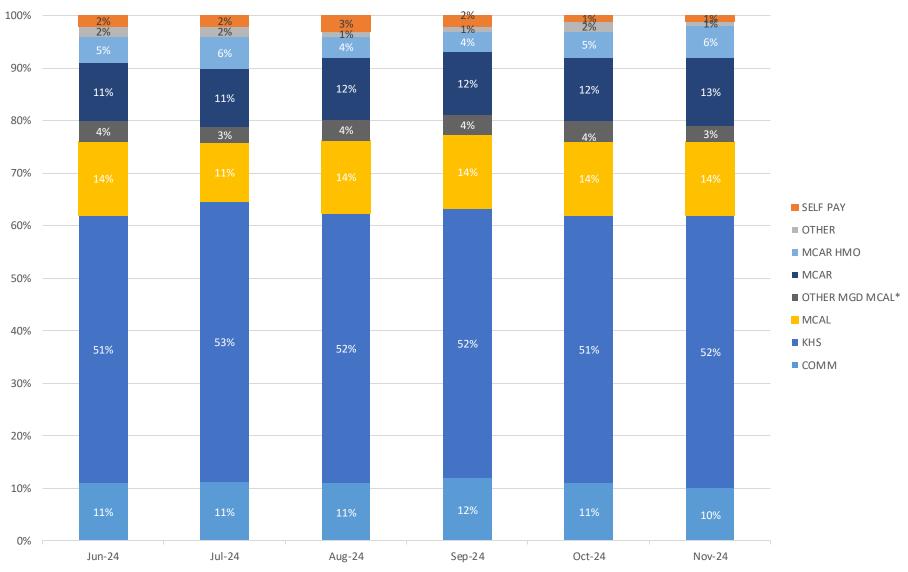
KernMedical | Health for Life.

Deliveries



KernMedical | Health for Life.

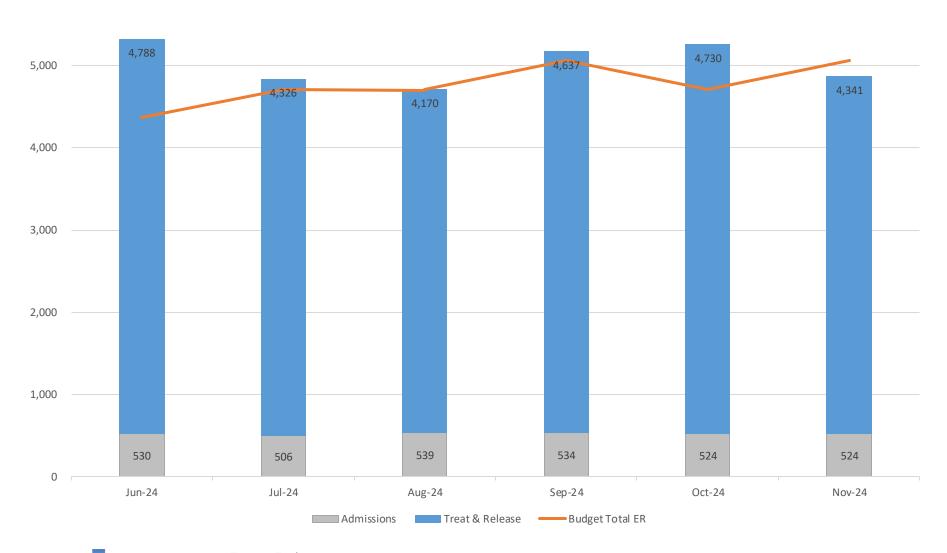
300



PAYER MIX

-KernMedical |

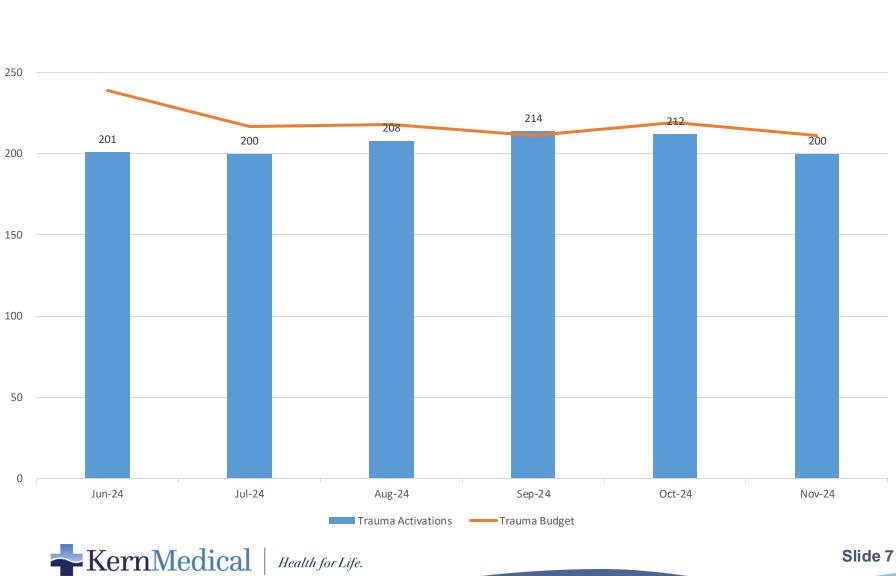
*Indicates commercial managed Medi-Cal plans transitioning to *Health for Life.* Other commercial managed <u>Medi-Cal plans</u> starting Jan 1, 2024



KernMedical | Health for Life.

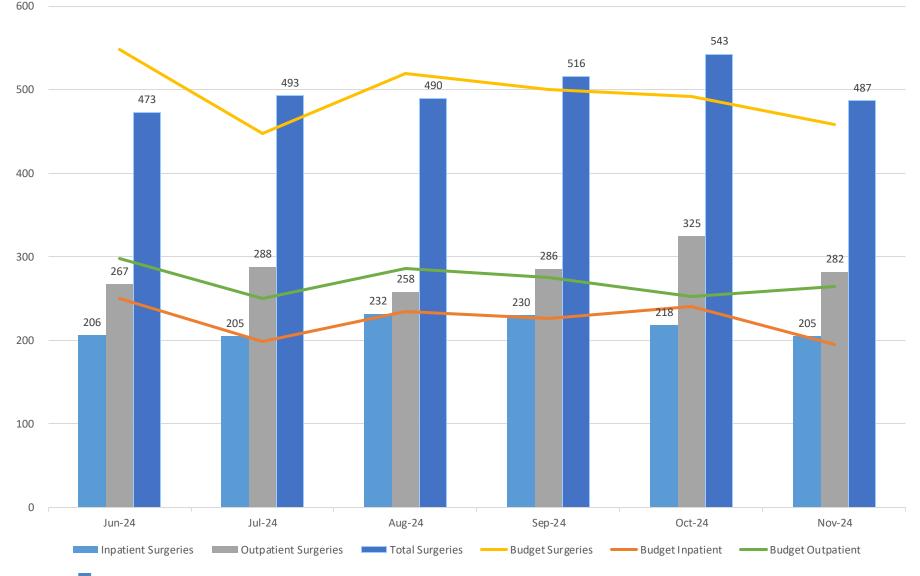
6,000

Trauma Activations



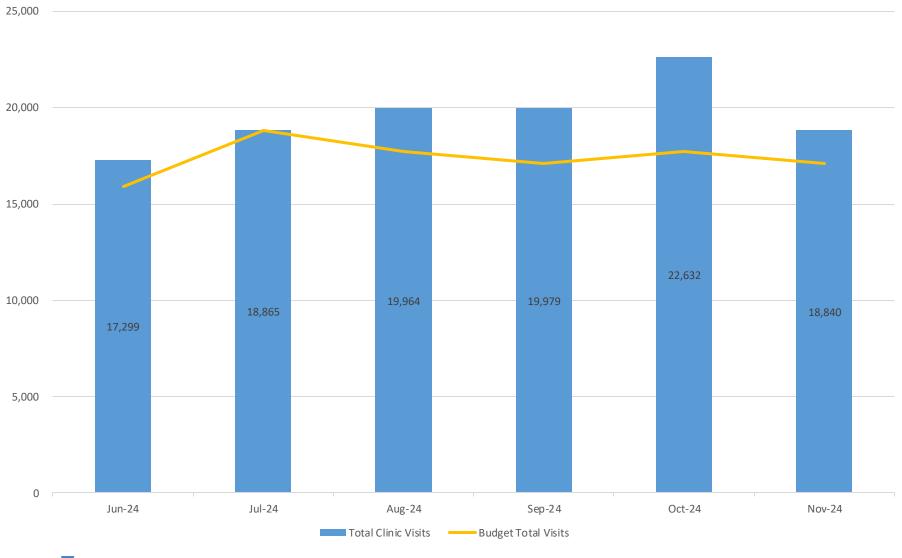
300

Surgical Volume



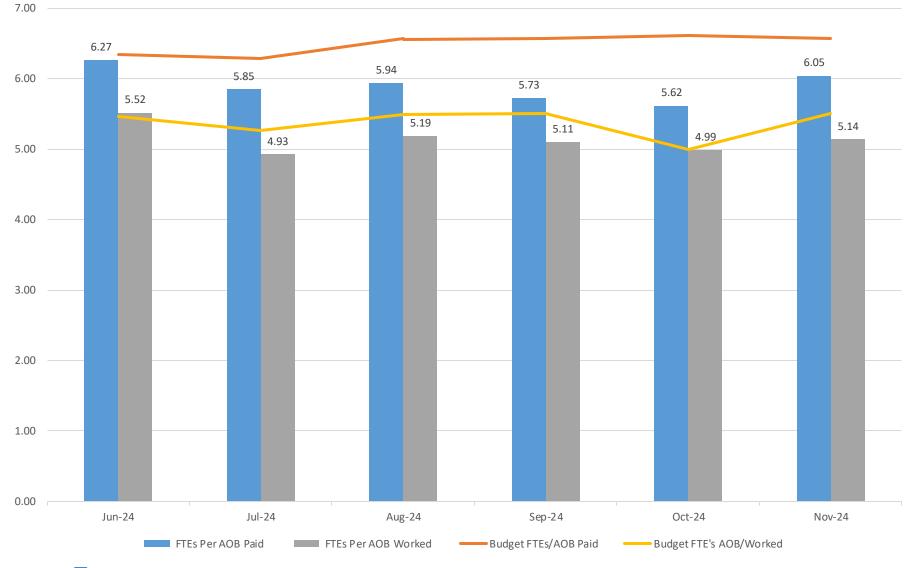
KernMedical | Health for Life.

Clinic Visits



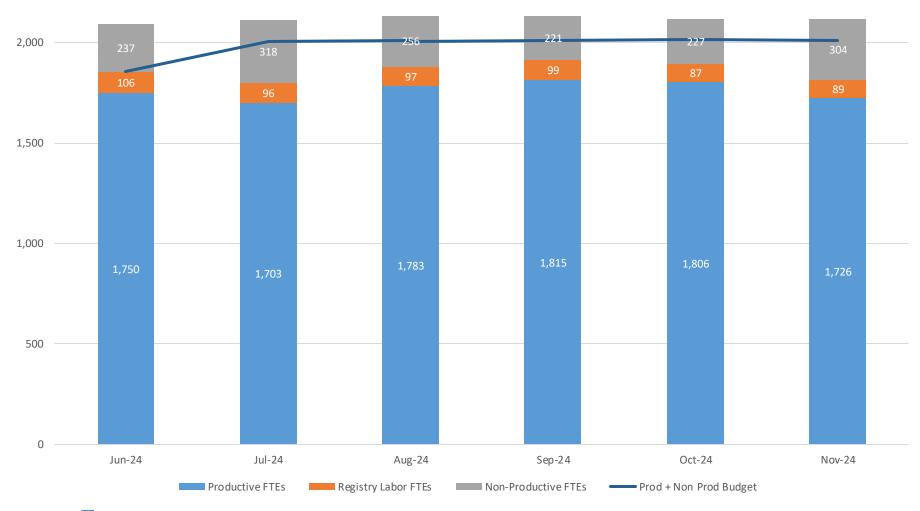
KernMedical | Health for Life.

Labor Metrics



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Productivity



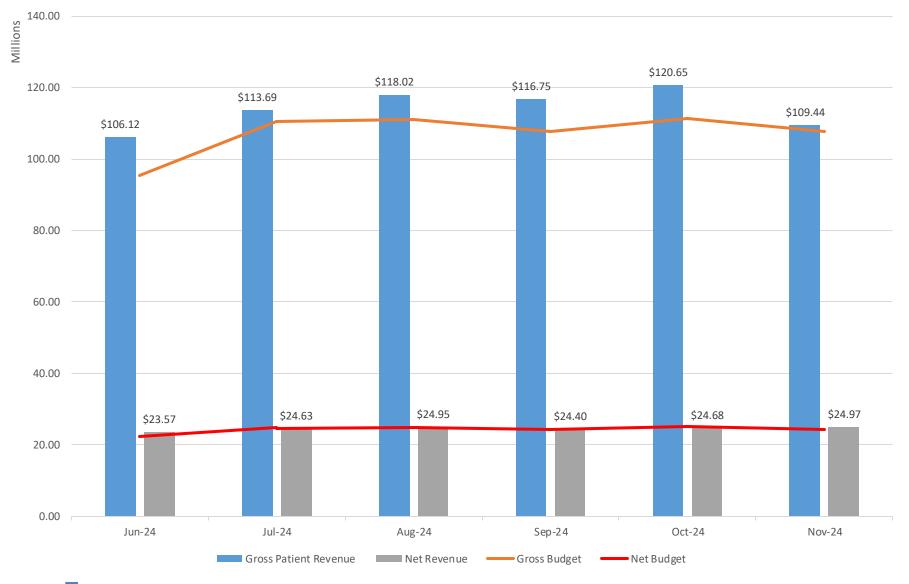
KernMedical | Health for Life.

2,500



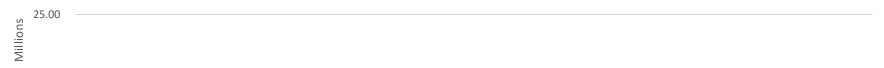


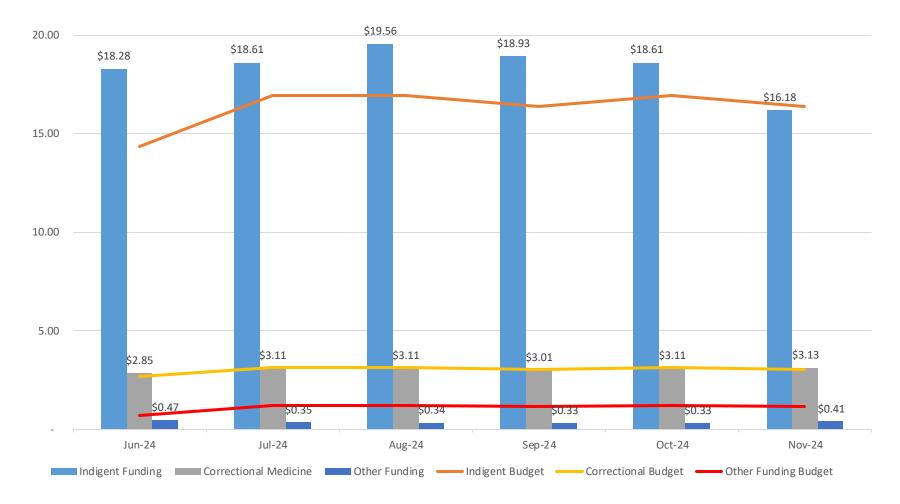
Patient Revenue



KernMedical | Health for Life.

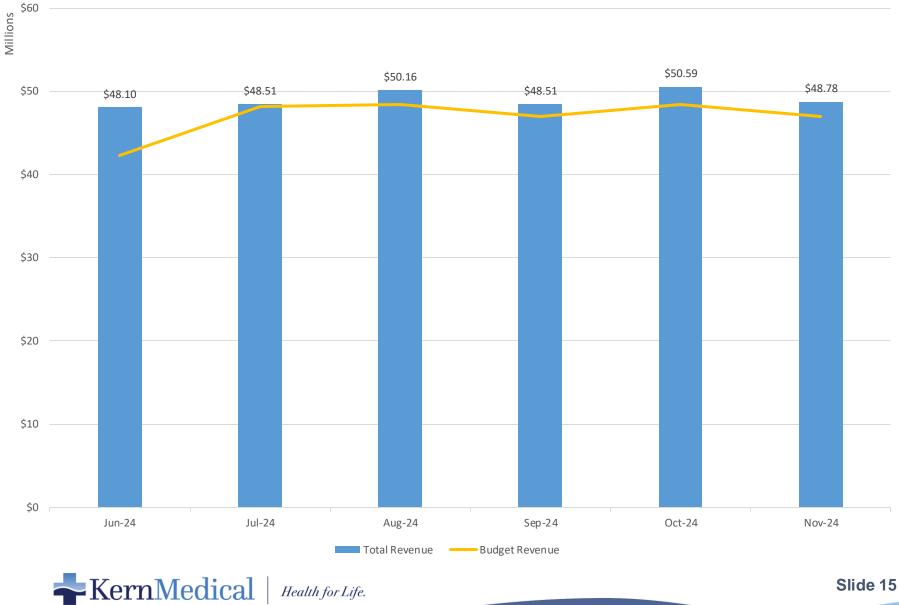
Indigent & Correctional Revenue



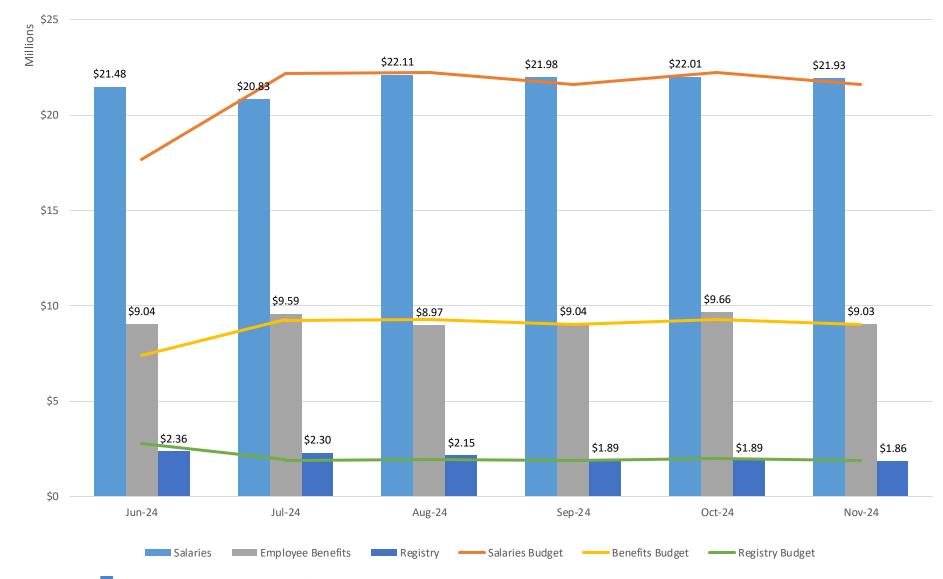


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Total Revenue

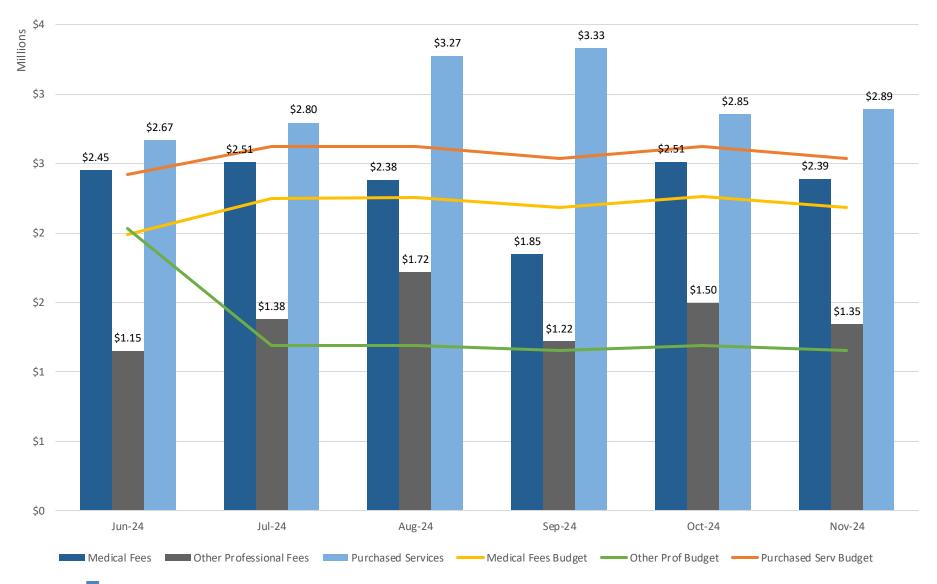


Expenses



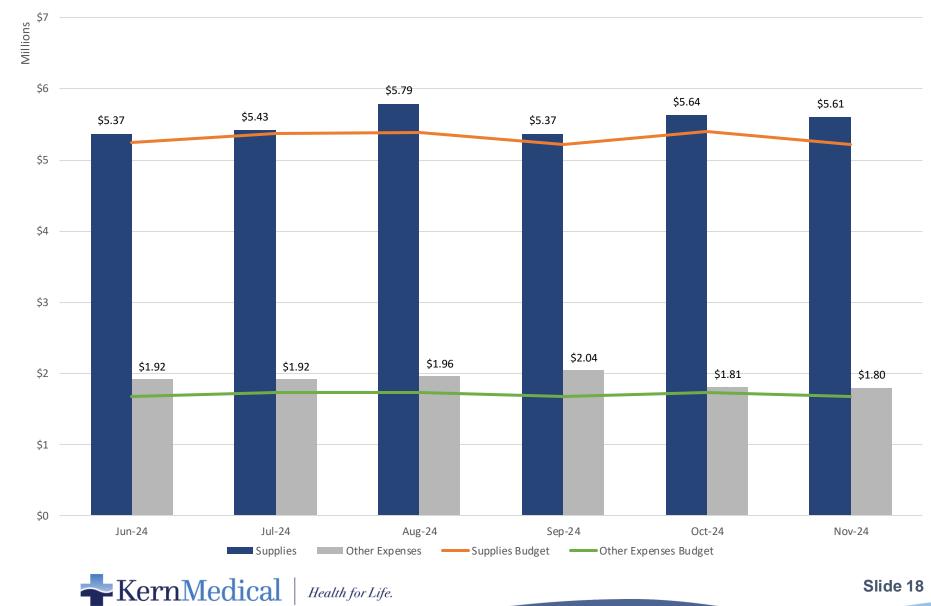
KernMedical | Health for Life.

Expenses

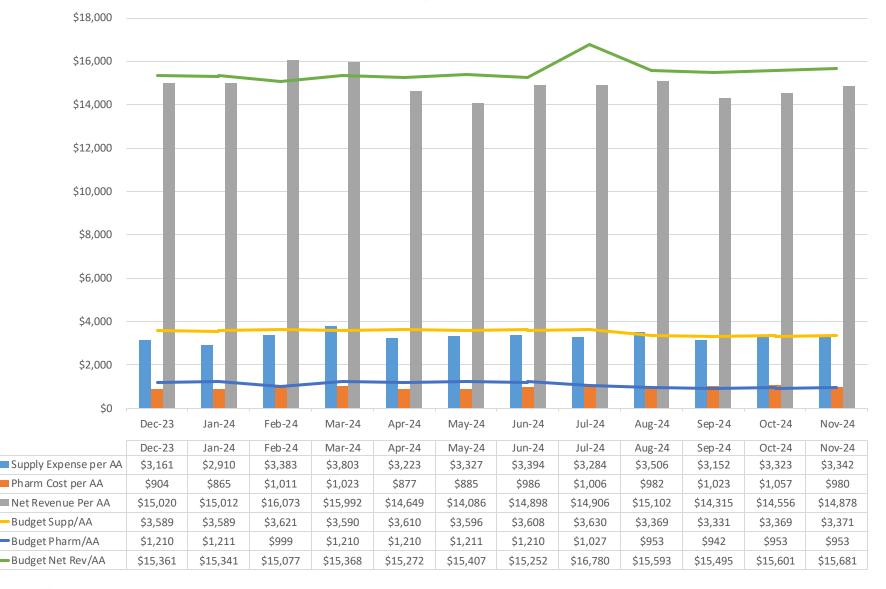


KernMedical | Health for Life.

Expenses

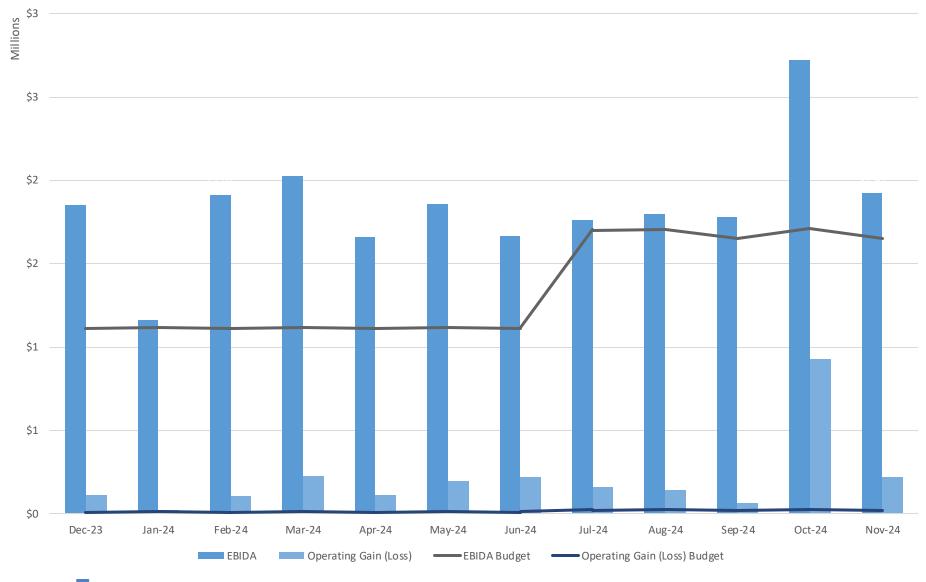


Operating Metrics

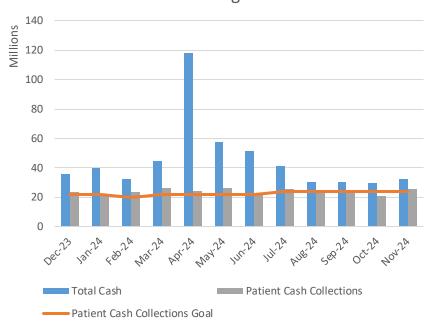




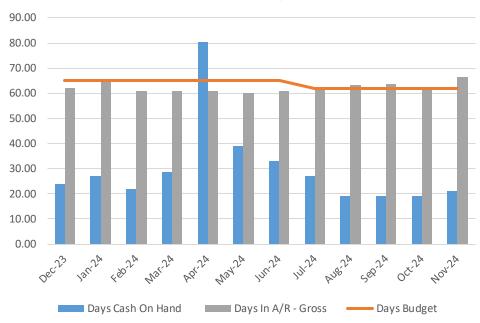
EBIDA Rolling Year



KernMedical | Health for Life.



Cash Rolling Year



AR Days Rolling Year



KERN MEDICAL 3-Month Trend Analysis: Revenue & Expenses

November 30, 2024

| | | | | | BUDGET | VARIANCE | | РҮ |
|---|------------|---------|--------------|----------------|----------------|-----------|----|--------------|
| | SEPTEMB | ER | OCTOBER | NOVEMBER | NOVEMBER | POS (NEG) | N | OVEMBER |
| Gross Patient Revenue | \$ 116,750 | ,736 \$ | 120,646,817 | \$ 109,440,063 | \$ 107,621,417 | 2% | \$ | 99,023,739 |
| Contractual Deductions | (92,353 | ,482) | (95,965,726) | (84,472,508) | (83,350,533) | 1% | | (74,751,062) |
| Net Revenue | 24,397 | ,253 | 24,681,091 | 24,967,555 | 24,270,883 | 3% | | 24,272,676 |
| Indigent Funding | 18,929 | ,942 | 18,614,303 | 16,180,634 | 16,389,194 | (1%) | | 14,019,352 |
| Correctional Medicine | 3,014 | ,183 | 3,114,656 | 3,130,417 | 3,014,183 | 4% | | 3,804,646 |
| County Contribution | 285 | ,211 | 285,211 | 285,211 | 281,304 | 1% | | 285,211 |
| Incentive Funding | 44 | ,431 | 44,069 | 122,868 | 904,110 | (86%) | | 0 |
| Net Patient Revenue | 46,671 | ,020 | 46,739,331 | 44,686,684 | 44,859,674 | (0%) | | 42,381,885 |
| Other Operating Revenue | 1,824 | ,236 | 3,833,497 | 4,076,974 | 2,064,680 | 97% | | 1,888,593 |
| Other Non-Operating Revenue | 11 | ,766 | 14,863 | 11,636 | 18,384 | (37%) | | 7,777 |
| Total Revenue | 48,507 | ,022 | 50,587,692 | 48,775,294 | 46,942,738 | 4% | | 44,278,255 |
| Expenses | | | | | | | | |
| Salaries | 21,982 | ,828 | 22,009,425 | 21,925,800 | 21,596,299 | 2% | | 19,805,186 |
| Employee Benefits | 9,044 | ,281 | 9,658,770 | 9,028,772 | 9,028,706 | 0% | | 8,053,115 |
| Registry | 1,890 | ,280 | 1,888,540 | 1,862,751 | 1,897,121 | (2%) | | 2,336,346 |
| Medical Fees | 1,848 | ,647 | 2,511,651 | 2,390,988 | 2,184,915 | 9% | | 2,169,703 |
| Other Professional Fees | 1,219 | ,003 | 1,496,909 | 1,345,411 | 1,154,228 | 17% | | 1,440,036 |
| Supplies | 5,372 | ,273 | 5,635,003 | 5,607,705 | 5,217,099 | 7% | | 4,766,742 |
| Purchased Services | 3,329 | ,294 | 2,853,854 | 2,891,077 | 2,536,504 | 14% | | 2,705,734 |
| Other Expenses | 2,042 | ,731 | 1,810,564 | 1,800,582 | 1,674,561 | 8% | | 1,528,513 |
| Operating Expenses | 46,729 | ,337 | 47,864,715 | 46,853,086 | 45,289,431 | 3% | | 42,805,374 |
| Earnings Before Interest, Depreciation, | | | | | | | | |
| and Amortization (EBIDA) | \$ 1,777 | ,685 \$ | 2,722,977 | \$ 1,922,208 | \$ 1,653,307 | 16% | \$ | 1,472,881 |
| EBIDA Margin | 4% | | 5% | 4% | 4% | 12% | | 3% |
| Interest | 393 | ,353 | 389,426 | 387,618 | 251,271 | 54% | | 229,888 |
| Depreciation | 682 | ,547 | 766,807 | 720,181 | 714,280 | 1% | | 632,626 |
| Amortization | 634 | ,662 | 636,078 | 591,194 | 662,045 | (11%) | | 564,448 |
| Total Expenses | 48,439 | ,900 | 49,657,026 | 48,552,079 | 46,917,027 | 3% | | 44,232,335 |
| Operating Gain (Loss) | \$ 67 | ,123 \$ | 930,666 | \$ 223,215 | \$ 25,711 | 768% | \$ | 45,920 |
| Operating Margin | 0.14% | | 1.84% | 0.46% | 0.05% | 735.6% | | 0.1% |



KERN MEDICAL Year to Date Analysis: Revenue & Expenses

November 30, 2024

| | ACTUAL | BUDGET | | VARIANCE | VARIANCE | | PY VARIANCE |
|---|-------------------|--------|---------------|-----------|----------|---------------|-------------|
| | FYTD | | FYTD | POS (NEG) | | FYTD | POS (NEG) |
| Gross Patient Revenue | \$ 578,544,003 | \$ | 548,188,465 | 6% | \$ | 523,963,653 | 10% |
| Contractual Deductions | (454,921,431) | | (424,882,283) | 7% | | (401,666,277) | 13% |
| Net Revenue | 123,622,572 | | 123,306,182 | 0% | | 122,297,376 | |
| Indigent Funding | 91,899,776 | | 83,584,887 | 10% | | 76,037,011 | 21% |
| Correctional Medicine | 15,488,568 | | 15,372,335 | 1% | | 14,238,568 | 9% |
| County Contribution | 1,426,055 | | 1,434,650 | (1%) | | 1,426,055 | 0.00% |
| Incentive Funding | 325,199 | | 4,610,959 | (93%) | | 0 | 0.0% |
| Net Patient Revenue | 232,762,169 | | 228,309,013 | 2% | | 213,999,010 | 9% |
| Other Operating Revenue | 13,712,162 | | 10,529,866 | 30% | | 9,033,856 | 52% |
| Other Non-Operating Revenue | 62,345 | | 93,759 | (34%) | | 122,422 | (49%) |
| Total Revenue | 246,536,676 | | 238,932,639 | 3% | | 223,155,288 | 10% |
| Expenses | | | | | | | |
| Salaries | 108,858,434 | | 109,826,890 | (0.9%) | | 97,762,688 | 11% |
| Employee Benefits | 46,293,301 | | 45,912,397 | 0.8% | | 40,940,848 | 13% |
| Registry | 10,092,927 | | 9,672,271 | 4% | | 12,079,958 | (16%) |
| Medical Fees | 11,641,482 | | 11,133,766 | 5% | | 10,701,431 | 9% |
| Other Professional Fees | 7,158,514 | | 5,886,561 | 22% | | 8,763,798 | (18%) |
| Supplies | 27,833,103 | | 26,592,493 | 5% | | 24,762,954 | 12% |
| Purchased Services | 15,144,898 | | 12,936,169 | 17% | | 12,452,499 | 22% |
| Other Expenses | 9,530,254 | | 8,540,261 | 12% | | 8,183,172 | 16% |
| Operating Expenses | 236,552,915 | | 230,500,808 | 3% | | 215,647,348 | 10% |
| Earnings Before Interest, Depreciation, | | | | | | | |
| and Amortization (EBIDA) | \$ 9,983,762 | \$ | 8,431,831 | 18% | \$ | 7,507,940 | 33% |
| EBIDA Margin | 4% | | 4% | 15% | | 3% | 20% |
| Interest | 1,789,909 | | 1,281,480 | 40% | | 1,141,644 | 57% |
| Depreciation | 3,530,685 | | 3,642,828 | (3%) | | 3,363,614 | 5% |
| Amortization | 3,135,507 | | 3,376,430 | (7%) | | 2,712,702 | 16% |
| Total Expenses | 245,009,015 | | 238,801,545 | 3% | | 222,865,309 | 10% |
| Operating Gain (Loss) | \$ 1,527,661 | \$ | 131,093 | 1,065% | \$ | 289,979 | 427% |
| Operating Margin | 0.6% | | 0.1% | 1,029.4% | | 0.1% | 377% |



KERN MEDICAL BALANCE SHEET

| | NOVEMBER 2024 | | NOVEMBER 2023 | | |
|--|----------------------|---------------|----------------|--|--|
| ASSETS: | | | | | |
| Total Cash | \$ | 32,199,187 | \$ 34,930,176 | | |
| Patient Receivables Subtotal | | 268,598,329 | 242,360,680 | | |
| Contractual Subtotal | | (229,625,250) | (186,409,535) | | |
| Net Patient Receivable | | 38,973,080 | 55,951,146 | | |
| Total Indigent Receivable | | 267,931,347 | 233,763,524 | | |
| Total Other Receivable | | 21,159,403 | 20,563,824 | | |
| Total Prepaid Expenses | | 6,401,279 | 4,885,366 | | |
| Total Inventory | | 4,740,634 | 5,612,841 | | |
| Total Current Assets | | 371,404,930 | 355,706,876 | | |
| Deferred Outflows of Resources | | 112,536,013 | 105,241,458 | | |
| Total Land, Equipment, Buildings and Intangibles | | 269,977,489 | 254,843,053 | | |
| Total Construction in Progress | | 11,208,759 | 13,802,181 | | |
| Total Property, Plant & Equipment | | 281,186,249 | 268,645,234 | | |
| Total Accumulated Depr & Amortization | | (174,663,050) | (161,484,422) | | |
| Net Property, Plant, and Equipment | | 106,523,199 | 107,160,813 | | |
| Total Long Term Assets | | 112,536,013 | 105,241,458 | | |
| Total Assets | \$ | 590,464,142 | \$ 568,109,147 | | |



KERN MEDICAL BALANCE SHEET

| | NO | VEMBER 2024 | NO\ | /EMBER 2023 |
|------------------------------------|----|-------------|-----|-------------|
| ASSETS: | | | | |
| LIABILITIES & EQUITY: | | | | |
| Total Accounts Payable | \$ | 6,917,331 | \$ | 8,421,267 |
| Total Accrued Compensation | | 27,113,902 | | 29,164,195 |
| Total Due Government Agencies | | 4,383,591 | | 15,187,545 |
| Total Other Accrued Liabilities | | 56,632,994 | | 28,157,435 |
| Total Current Liabilities | | 95,047,818 | | 80,930,442 |
| Unfunded Pension Liability | | 345,399,109 | | 284,243,193 |
| Other Long-Term Liabilities | | 80,539,301 | | 134,837,243 |
| Total Long-Term Liabilities | | 425,938,410 | | 419,080,436 |
| Total Liabilities | | 520,986,228 | | 500,010,878 |
| Total Net Position | | 69,477,914 | | 68,098,269 |
| Total Liabilities and Net Position | \$ | 590,464,142 | \$ | 568,109,147 |



KERN MEDICAL STATEMENT OF CASH FLOWS

| | Fiscal Year-to-Date November 2024 | Fiscal Year-End June 2024 | Fiscal Year-to-Date November 2023 | Fiscal Year-End June 2023 |
|---|---|---|---|--|
| CASH FLOWS FROM OPERATING ACTIVITIES Cash received for patient/current services Cash received for other operations Cash paid for salaries and benefits | \$ 132,523,383 67,621,164 (150,237,976) | \$ 293,523,533 233,602,712 (339,411,493) | \$ 123,761,874 56,833,837 (130,572,435) | \$ 264,388,064 236,708,950 (202,912,375) |
| Cash paid for services and supplies | (84,107,221) | (186,981,598) | (77,848,490) | (292,069,170) |
| Net cash (used in) provided by operating activities | (34,200,650) | 733,154 | (27,825,214) | 6,115,469 |
| CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES Cash (provided to) received from various County funds Interest paid - pension obligation bond Bringing paid - pension obligation bond | - | 420,331 | - | 2,070,094 (365,334) (2,038,587) |
| Principal paid - pension obligation bond Interest paid - line of credit Line of credit payment | - - 20,000,000 | (1,062,281) - - | - - - | (2,938,587) (262,368) - |
| Net cash provided by (used in) noncapital financing activities | 20,000,000 | (641,950) | | (1,496,195) |
| CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVIT | IES | | | |
| Acquisition or construction of capital assets Payments on right-of-usage lease liability Interest paid - right-of-usage lease liability Payments on SBITA liability Interest paid - SBITA | (3,327,384) (1,246,892) (3,744) (314,688) (262) | (18,896,864) 3,896,089 31,211 (752,150) 2,013 | (4,165,914) - - - - | (12,141,601) (3,034,901) (782,410) |
| Net cash used by capital and related financing activities | (4,892,970) | (15,719,700) | (4,165,914) | (15,958,912) |
| CASH FLOWS FROM INVESTING ACTIVITIES Interest on bank deposits and investments | | | | 181,109 |
| NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS | (19,093,620) | (15,628,497) | (31,991,128) | (11,158,529) |
| CASH AND CASH EQUIVALENTS, beginning of year | 51,292,807 | 66,921,303 | 66,921,303 | 78,079,832 |
| CASH AND CASH EQUIVALENTS, year-to-date | \$ 32,199,187 | \$ 51,292,807 | \$ 34,930,176 | \$ 66,921,303 |

