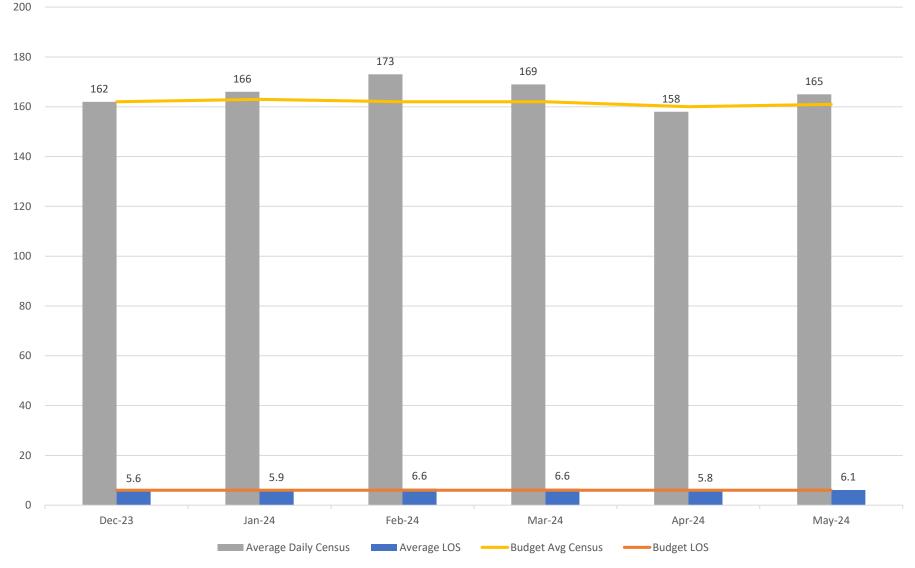
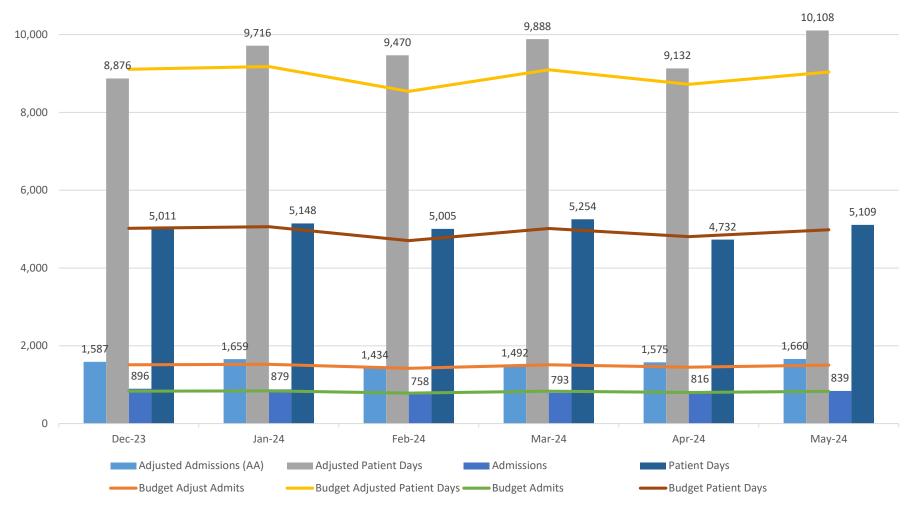


# BOARD OF GOVERNORS' REPORT KERN MEDICAL – MAY 2024

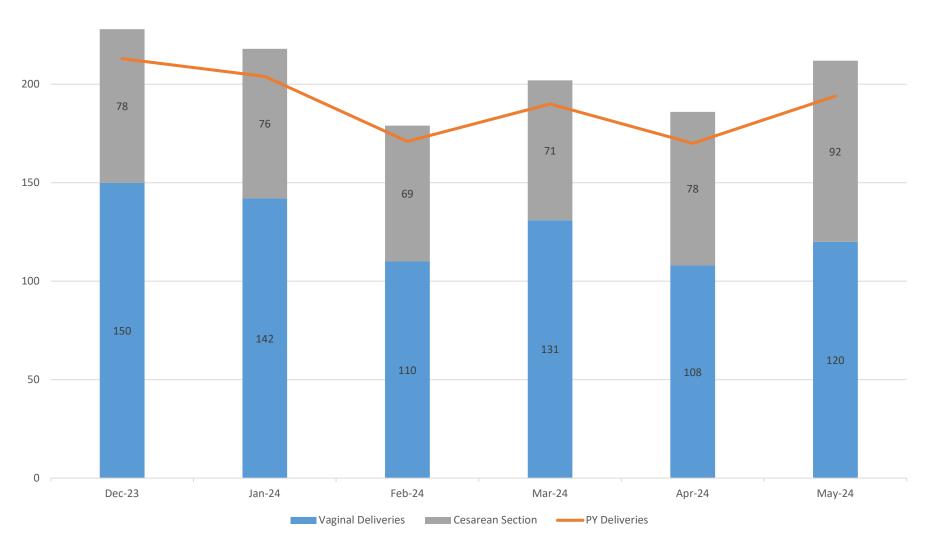
### Census & ALOS





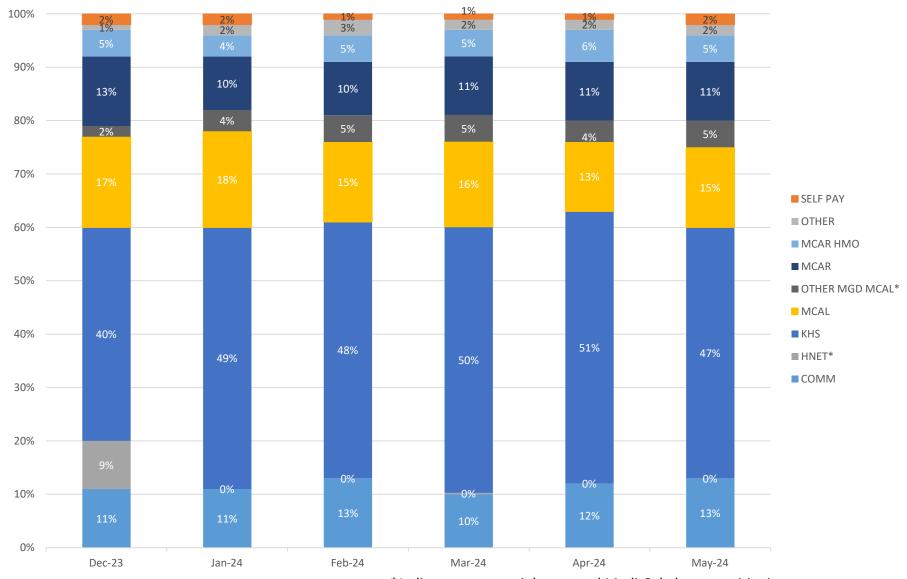








#### **PAYER MIX**



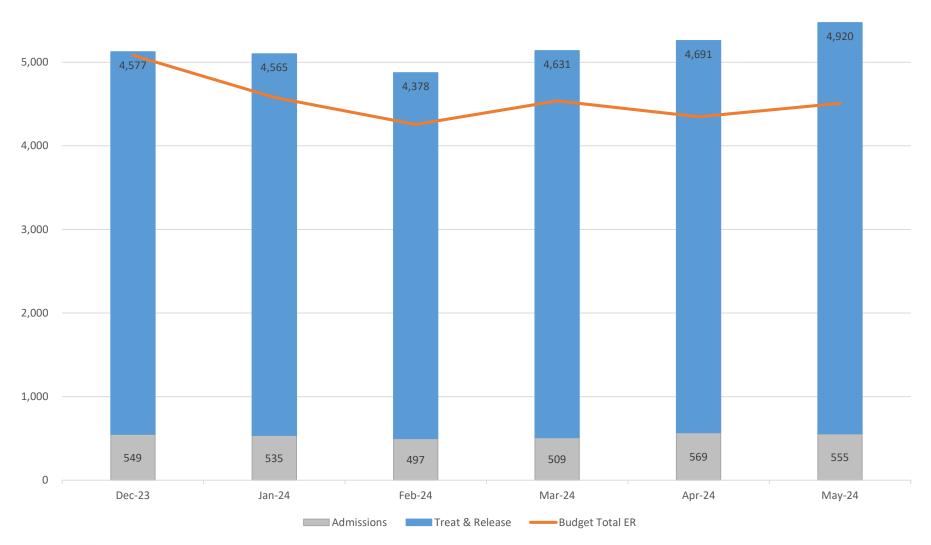


Health for Life.

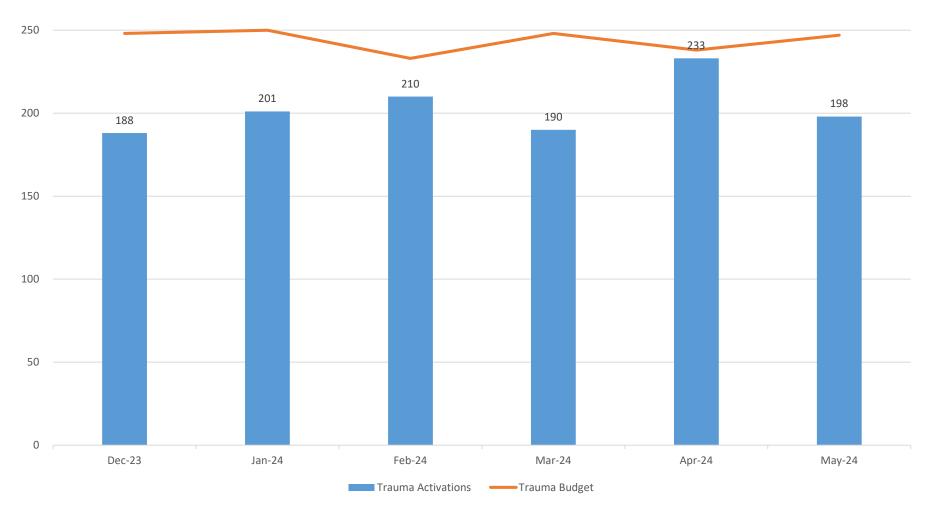
\*Indicates commercial managed Medi-Cal plans transitioning to Other commercial managed Medi-Cal plans starting Jan 1, 2024

Slide 5



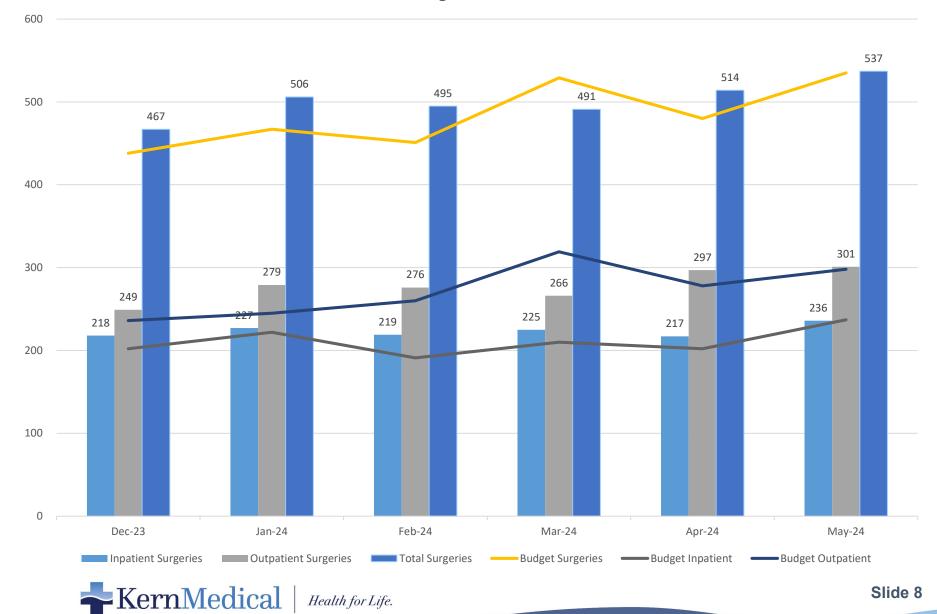




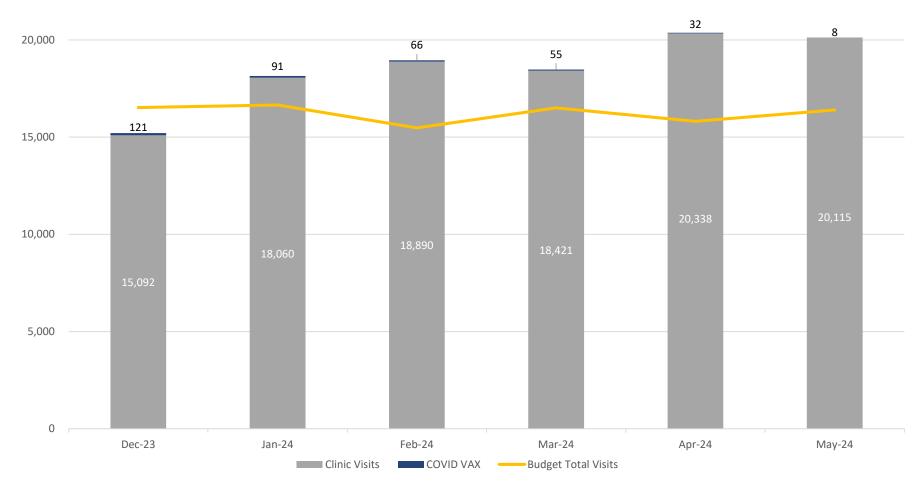




### Surgical Volume



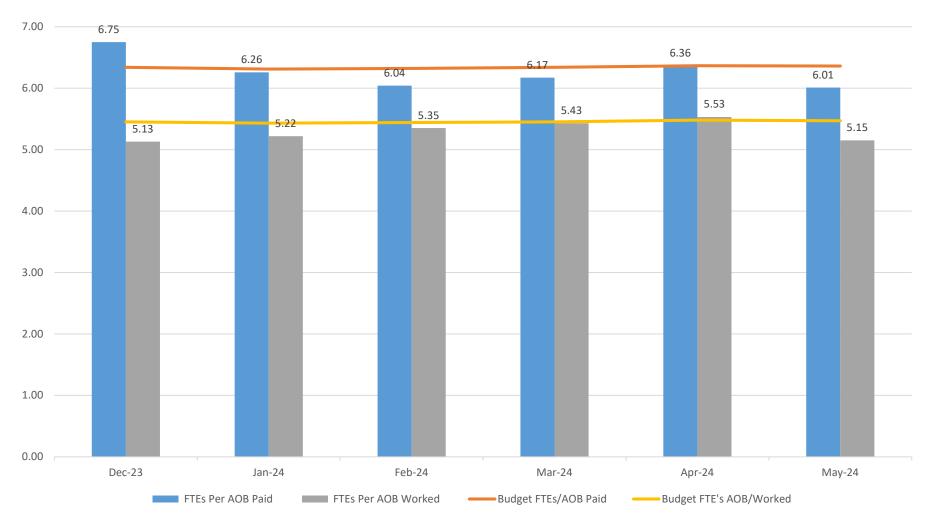
25,000





### **Labor Metrics**









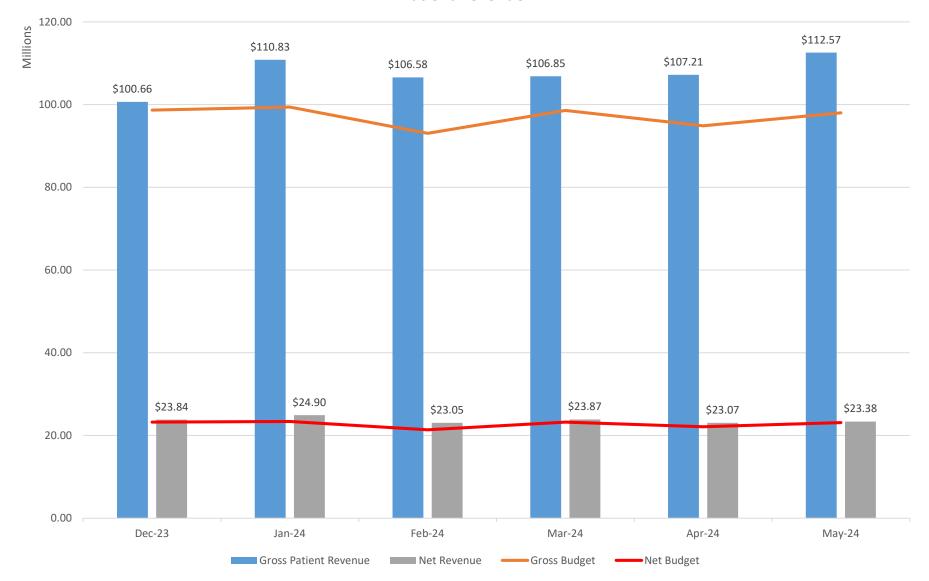


Slide 11





#### Patient Revenue







Feb-24

Mar-24

Correctional Medicine Other Funding —Indigent Budget —Correctional Budget —Other Funding Budget

Apr-24



Jan-24

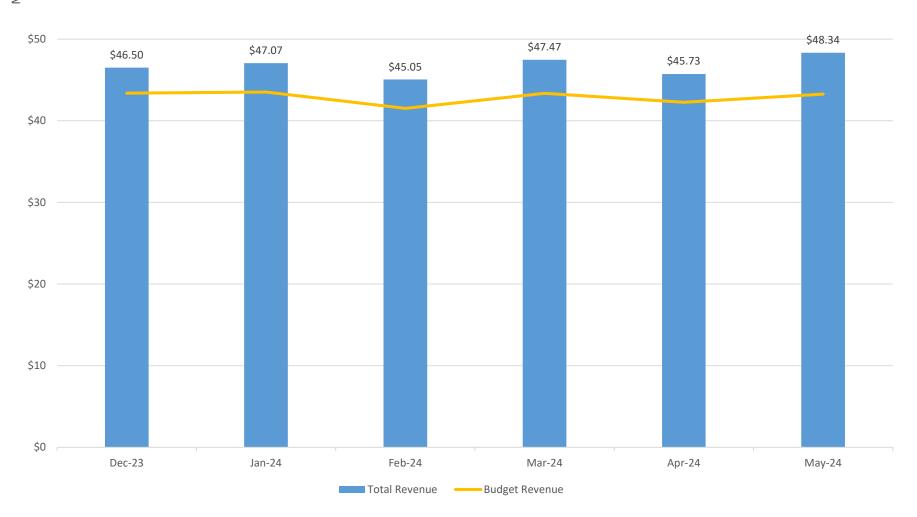
Dec-23

\$0.29

May-24

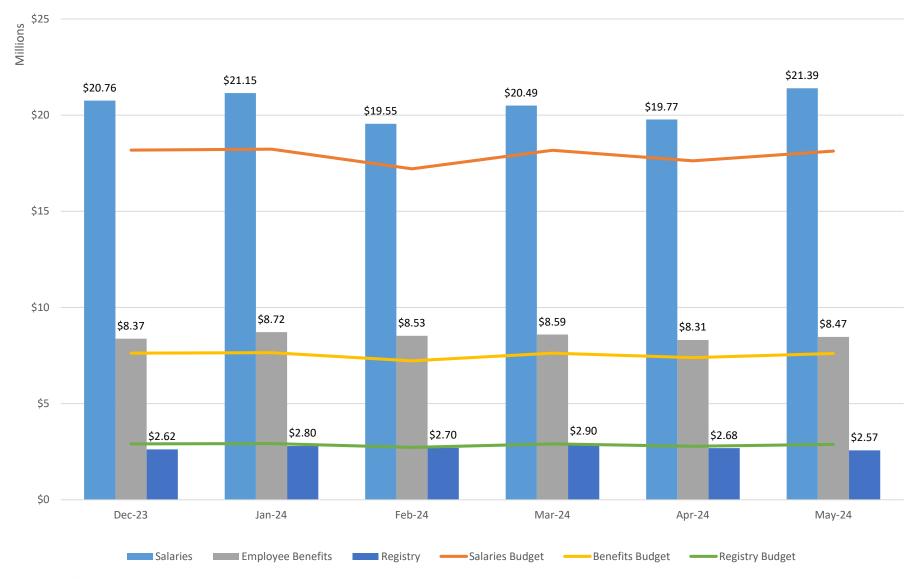
### **Total Revenue**





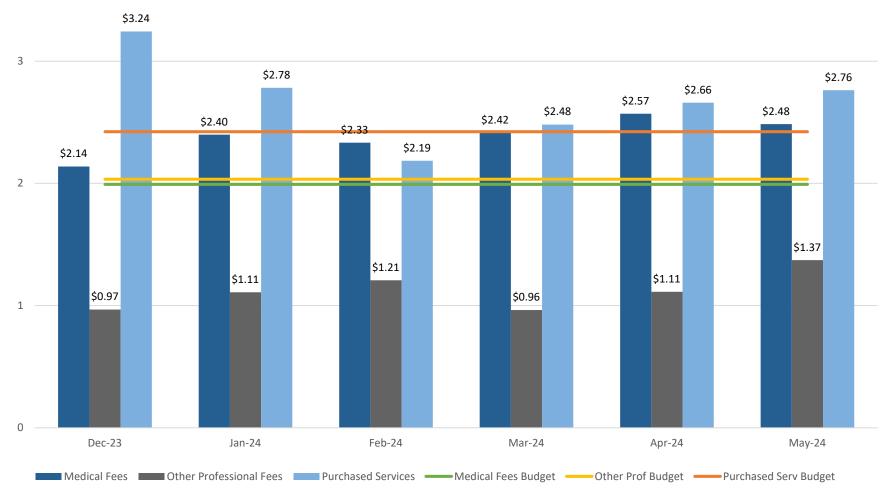


### **Expenses**



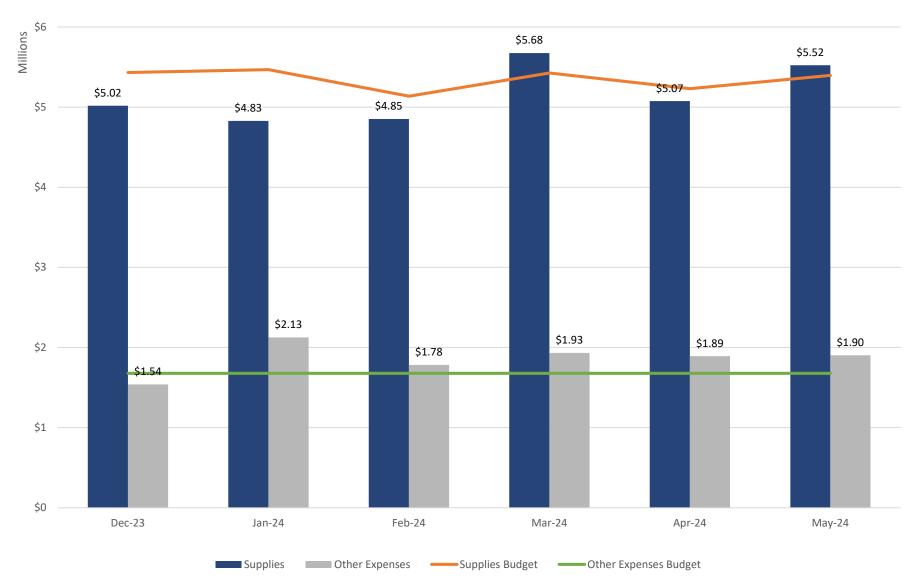






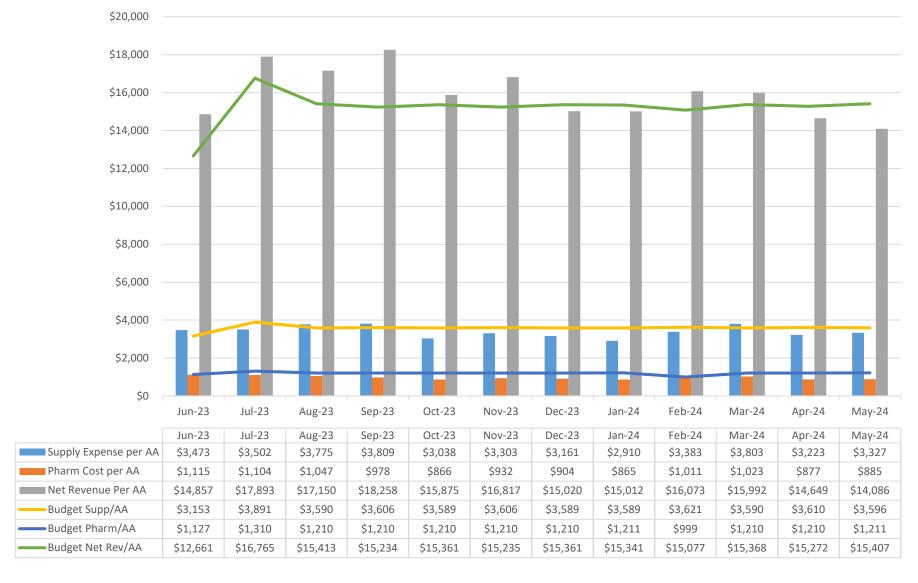


### **Expenses**

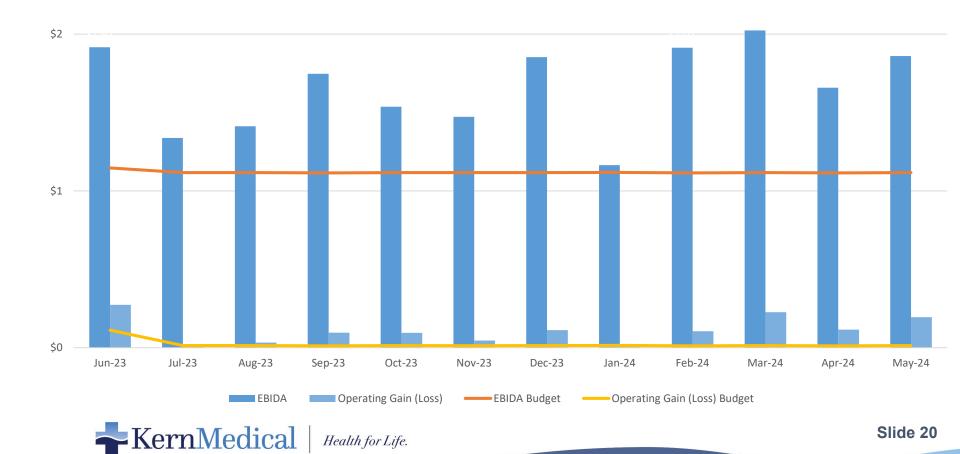


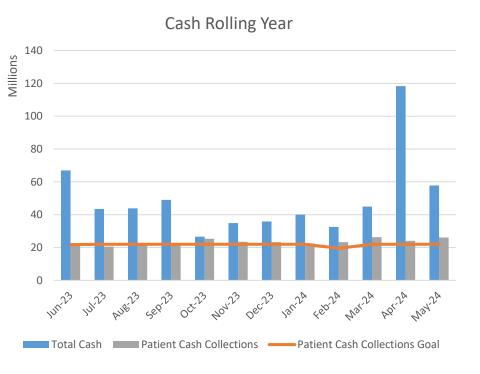


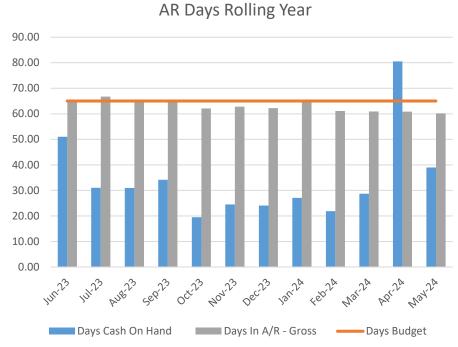
### **Operating Metrics**













#### **KERN MEDICAL**

#### 3-Month Trend Analysis: Revenue & Expenses

May 31, 2024

				BUDGET	VARIANCE	PY
	MARCH	APRIL	MAY	MAY	POS (NEG)	MAY
Gross Patient Revenue	\$ 106,848,155	\$ 107,205,718	\$ 112,567,880	\$ 98,022,645	15%	\$ 99,228,998
Contractual Deductions	(82,982,438)	(84,138,267)	(89,185,577)	(74,904,035)	19%	(79,159,296)
Net Revenue	23,865,717	23,067,451	23,382,303	23,118,610	1%	20,069,702
Indigent Funding	17,905,758	17,055,758	19,805,758	14,338,567	38%	14,166,415
Correctional Medicine	2,847,714	2,847,714	2,847,714	2,651,620	7%	2,608,481
County Contribution	285,211	285,677	285,211	282,447	1%	285,211
Incentive Funding	0	0	0	425,000	(100%)	0
Net Patient Revenue	44,904,400	43,256,599	46,320,986	40,816,244	13%	37,129,809
Other Operating Revenue	2,559,086	2,458,814	2,007,284	2,428,863	(17%)	4,122,123
Other Non-Operating Revenue	9,568	11,076	9,318	13,060	(29%)	1,711,470
Total Revenue	47,473,054	45,726,489	48,337,589	43,258,167	12%	42,963,402
Expenses						
Salaries	20,494,366	19,770,883	21,394,562	18,130,565	18%	19,193,756
Employee Benefits	8,588,794	8,305,515	8,470,106	7,605,702	11%	6,231,733
Registry	2,897,840	2,681,965	2,570,121	2,883,178	(11%)	2,679,781
Medical Fees	2,415,587	2,570,621	2,484,908	1,991,696	25%	2,205,580
Other Professional Fees	963,743	1,112,762	1,371,290	2,033,569	(33%)	2,383,920
Supplies	5,675,359	5,074,477	5,522,114	5,396,015	2%	4,655,869
Purchased Services	2,481,536	2,660,121	2,761,923	2,422,027	14%	2,221,170
Other Expenses	1,931,575	1,891,663	1,901,547	1,678,508	13%	2,011,774
Operating Expenses	45,448,801	44,068,006	46,476,570	42,141,259	5%	41,583,584
Earnings Before Interest, Depreciation,						
and Amortization (EBIDA)	\$ 2,024,253	\$ 1,658,483	\$ 1,861,018	\$ 1,116,908	67%	\$ 1,379,818
EBIDA Margin	4%	4%	4%	3%	49%	3%
Interest	360,189	200,050	241,366	117,423	106%	348,860
Depreciation	738,996	644,627	667,754	699,368	(5%)	825,022
Amortization	697,970	697,970	756,606	286,579	164%	1,226,641
Total Expenses	47,245,955	45,610,653	48,142,296	43,244,629	11%	43,984,107
Operating Gain (Loss)	\$ 227,099	\$ 115,837	\$ 195,293	\$ 13,539	1,342%	\$ (1,020,706)
Operating Margin	0.48%	0.25%	0.40%	0.03%	1,190.9%	(2.4%)



#### **KERN MEDICAL**

### Year to Date Analysis: Revenue & Expenses

May 31, 2024

	ACTUAL	BUDGET	VARIANCE	PY	PY VARIANCE
	FYTD	FYTD	POS (NEG)	FYTD	POS (NEG)
Gross Patient Revenue	\$ 1,168,658,586	\$ 1,069,107,328	9%	\$ 1,046,470,239	12%
Contractual Deductions	(904,251,010	(818,324,996)	11%	(799,902,677)	13%
Net Revenue	264,407,576	250,782,332	5%	246,567,562	
Indigent Funding	183,003,589	157,724,238	16.0%	157,064,086	17%
Correctional Medicine	31,324,850	29,167,817	7%	28,407,613	10%
County Contribution	3,137,786	3,106,920	1%	3,137,320	0.01%
Incentive Funding	0	4,675,000	(100%)	1,404,200	0.0%
Net Patient Revenue	481,873,801	445,456,307	8%	436,580,781	10%
Other Operating Revenue	21,251,180	26,717,498	(20%)	27,871,024	(24%)
Other Non-Operating Revenue	187,386	143,660	30%	1,844,195	(90%)
Total Revenue	503,312,367	472,317,465	7%	466,296,000	8%
Expenses					
Salaries	220,873,149	197,368,903	11.9%	191,512,584	15%
Employee Benefits	91,922,223	82,796,277	11.0%	78,045,987	18%
Registry	28,344,188	31,406,043	(10%)	32,123,875	(12%)
Medical Fees	25,042,210	21,908,654	14%	23,318,128	7%
Other Professional Fees	15,494,190	22,369,257	(31%)	23,141,111	(33%)
Supplies	55,731,657	58,878,054	(5%)	55,851,861	(0.2%)
Purchased Services	28,567,629	26,841,856	6%	27,613,603	3%
Other Expenses	19,354,869	18,463,584	5%	18,159,972	7%
Operating Expenses	485,330,115	460,032,629	5%	449,767,122	8%
Earnings Before Interest, Depreciation,					
and Amortization (EBIDA)	\$ 17,982,251	\$ 12,284,836	46%	\$ 16,528,878	9%
EBIDA Margin	4%	3%	37%	4%	1%
Interest	2,734,258	1,291,654	112%	1,807,989	51%
Depreciation	7,698,932	7,693,045	0%	7,785,076	(1%)
Amortization	6,482,872	3,152,368	106%	5,575,388	16%
Total Expenses	502,246,179	472,169,695	6%	464,935,575	8%
Operating Gain (Loss)	\$ 1,066,188	\$ 147,770	622%	\$ 1,360,425	(22%)
Operating Margin	0.2%	0.0%	577.1%	0.3%	(27%)



### KERN MEDICAL BALANCE SHEET

	MAY 2024	MAY 2023
ASSETS: Total Cash	\$ 57,850,154 \$	84,184,316
Patient Receivables Subtotal	224,624,392	230,038,951
Contractual Subtotal	(176,603,069)	(174,177,306)
Net Patient Receivable	48,021,323	55,861,644
Total Indigent Receivable	210,306,534	187,558,623
Total Other Receivable	15,813,584	13,532,596
Total Prepaid Expenses	6,612,675	6,210,645
Total Inventory	5,593,445	5,061,390
Total Current Assets	344,197,715	352,409,215
Deferred Outflows of Resources	112,536,013	105,241,458
Total Land, Equipment, Buildings and Intangibles	268,366,710	243,417,818
Total Construction in Progress	9,959,160	11,622,286
Total Property, Plant & Equipment	278,325,870	255,040,105
Total Accumulated Depr & Amortization	(168,641,916)	(153,919,239)
Net Property, Plant, and Equipment	109,683,954	101,120,865
Total Long Term Assets	112,536,013	105,241,458
Total Assets	\$ 566,417,682 \$	558,771,538

### KERN MEDICAL BALANCE SHEET

	<b>MAY 2024</b>	<b>MAY 2023</b>
LIABILITIES & EQUITY:		
Total Accounts Payable	\$ 7,199,028	\$ 11,669,070
Total Accrued Compensation	29,645,067	24,611,723
Total Due Government Agencies	3,788,905	14,790,584
Total Other Accrued Liabilities	31,968,827	25,666,510
Total Current Liabilities	72,601,827	76,737,887
Unfunded Pension Liability	345,399,109	284,243,193
Other Long-Term Liabilities	80,686,651	130,256,249
Total Long-Term Liabilities	426,085,760	414,499,442
Total Liabilities	498,687,586	491,237,329
Fund Balance	36,714,022	36,714,022
Retained Earnings	 31,016,074	30,820,187
Total Fund Balance	 67,730,096	67,534,209
Total Liabilities and Fund Balance	\$ 566,417,682	\$ 558,771,538



## KERN MEDICAL STATEMENT OF CASH FLOWS

	Fiscal Year-to-Date May 2024	Fiscal Year-End June 2023		
CASH FLOWS FROM OPERATING ACTIVITIES  Cash received for patient/current services  Cash received for other operations  Cash paid for salaries and benefits  Cash paid for services and supplies	\$ 269,801,896 215,144,043 (303,842,205) (174,328,896)	\$ 264,388,064 236,708,950 (202,912,375) (292,069,170)		
Net cash (used in) provided by operating activities	6,774,838	6,115,469		
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES  Cash (provided to) received from various County funds Interest paid - pension obligation bond Principal paid - pension obligation bond Interest paid - line of credit Line of credit payment	- - - -	2,070,094 (365,334) (2,938,587) (262,368)		
Net cash provided by (used in) noncapital financing activities	<u> </u>	(1,496,195)		
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITY Acquisition or construction of capital assets Payments on right-of-usage lease liability Interest paid - right-of-usage lease liability Payments on SBITA liability Interest paid - SBITA	(19,363,869) 4,110,582 31,977 (626,792) 2,115	(12,141,601) (3,034,901) (782,410)		
Net cash used by capital and related financing activities	(15,845,988)	(15,958,912)		
CASH FLOWS FROM INVESTING ACTIVITIES Interest on bank deposits and investments		181,109		
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(9,071,150)	(11,158,529)		
CASH AND CASH EQUIVALENTS, beginning of year	66,921,303	78,079,832		
CASH AND CASH EQUIVALENTS, year-to-date	\$ 57,850,154	\$ 66,921,303		

