



**BOARD OF GOVERNORS
KERN COUNTY HOSPITAL AUTHORITY REGULAR MEETING**

October 16, 2024

Subject: Proposed rescission of Agreement 134-2024 and approval of Quote 088604-3 with Philips Healthcare, a division of Philips North America LLC, the Philips Software Maintenance IBE SMA Standard for the Telemetry Project

Recommended Action: Approve; Authorize Chairman to sign

Summary:

On July 17, 2024, your Board approved the Philips software maintenance IBE SMA Standard Agreement 134-2024, for a four (4) year term, from August 1, 2024 through July 31, 2028, for the telemetry project to upgrade and purchase telemetry monitoring systems with a cost of \$30,120. After your Board's approval, the vendor received the signed Agreement and indicated they included the wrong terms and conditions. Kern Medical now requests your Board rescind Agreement 134-2024 and approve Quote 0088604-3. This proposed Quote runs for the same term of 4 years, August 1, 2024 through July 31, 2028, with a cost of \$30,120 for software maintenance.

Telemetry expansion/upgrade affords the hospital increased capacity for monitoring patients heart rhythms, ability to monitor patients during any transport throughout the hospital, and for tests such as x-ray. Being a designated Trauma Center where patients have complex patient conditions this telemetry upgrade/expansion will increase Kern Medical's (KM) ability to monitor, thus ensuring safe and quality care. Current devices and systems are out of support, no longer serviced and in need of replacement. It is critical that our current system be upgraded and expanded to meet the needs of the patients we serve.

The new terms and conditions include the nonstandard term of twelve (12%) percent interest on any overdue amount. Counsel was unsuccessful negotiating the removal of this term.

Therefore, it is recommended that your Board rescind Agreement 134-2024 and approve Quote 088604-3 containing nonstandard terms and conditions for the Philips IBE SMA with a cost of \$30,120, and authorize the Chairman to sign.